Local Market Update – July 2020

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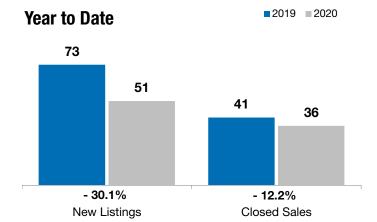


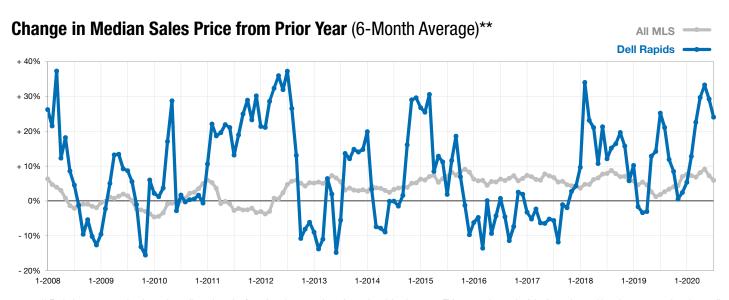
	- 23.1%	- 30.0%	- 3.5%
Dell Rapids	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Minnehaha County, SD	July			Year to Date		
	2019	2020	+/-	2019	2020	+ / -
New Listings	13	10	- 23.1%	73	51	- 30.1%
Closed Sales	10	7	- 30.0%	41	36	- 12.2%
Median Sales Price*	\$200,450	\$193,500	- 3.5%	\$205,345	\$242,500	+ 18.1%
Average Sales Price*	\$241,040	\$286,614	+ 18.9%	\$241,894	\$257,202	+ 6.3%
Percent of Original List Price Received*	97.9%	99.6%	+ 1.8%	98.1%	98.1 %	+ 0.0%
Average Days on Market Until Sale	74	112	+ 52.0%	89	91	+ 2.9%
Inventory of Homes for Sale	31	22	- 29.0%			
Months Supply of Inventory	5.5	3.7	- 32.0%			

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.