Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



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+ 16.7%

+ 600.0%

+ 34.3%

Change in **New Listings**

August

Change in **Closed Sales**

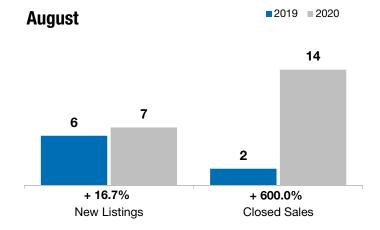
Change in **Median Sales Price**

2019 2020

Year to Date

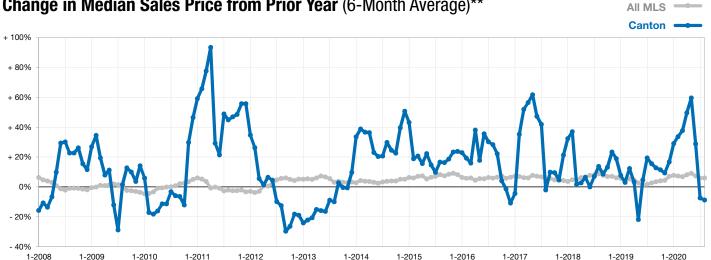
Lincoln County, SD	1109001			100.10 20.10		
	2019	2020	+/-	2019	2020	+/-
New Listings	6	7	+ 16.7%	57	60	+ 5.3%
Closed Sales	2	14	+ 600.0%	36	49	+ 36.1%
Median Sales Price*	\$134,000	\$180,000	+ 34.3%	\$159,900	\$166,200	+ 3.9%
Average Sales Price*	\$134,000	\$194,881	+ 45.4%	\$217,305	\$180,072	- 17.1%
Percent of Original List Price Received*	99.3%	97.0%	- 2.3%	98.3%	97.0%	- 1.3%
Average Days on Market Until Sale	54	70	+ 30.0%	96	78	- 19.0%
Inventory of Homes for Sale	22	10	- 54.5%			
Months Supply of Inventory	4.9	1.6	- 67.4%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.