## Local Market Update – August 2020

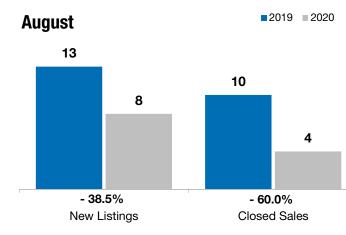
A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.

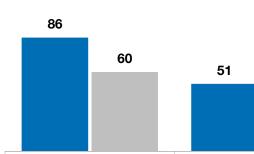


	- 38.5%	- 60.0%	+ 19.2%
<b>Dell Rapids</b>	Change in	Change in	Change in
	<b>New Listings</b>	Closed Sales	Median Sales Price

Minnehaha County, SD	August			Year to Date		
	2019	2020	+/-	2019	2020	+ / -
New Listings	13	8	- 38.5%	86	60	- 30.2%
Closed Sales	10	4	- 60.0%	51	41	- 19.6%
Median Sales Price*	\$183,750	\$219,000	+ 19.2%	\$205,000	\$230,000	+ 12.2%
Average Sales Price*	\$224,195	\$212,475	- 5.2%	\$238,423	\$254,734	+ 6.8%
Percent of Original List Price Received*	97.3%	<b>99.7</b> %	+ 2.5%	97.9%	<b>98.3</b> %	+ 0.4%
Average Days on Market Until Sale	74	63	- 15.5%	86	89	+ 3.1%
Inventory of Homes for Sale	31	23	- 25.8%			
Months Supply of Inventory	5.2	4.1	- 21.4%			

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





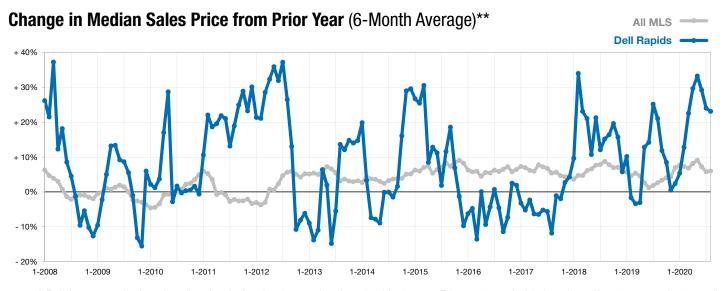
Year to Date

- 30.2% New Listings



2019 2020

41



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.