## Local Market Update – November 2020

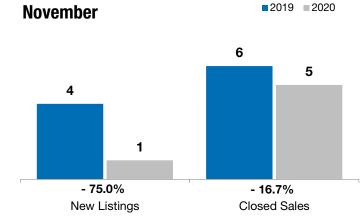
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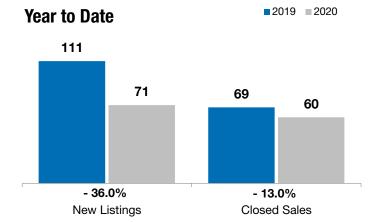


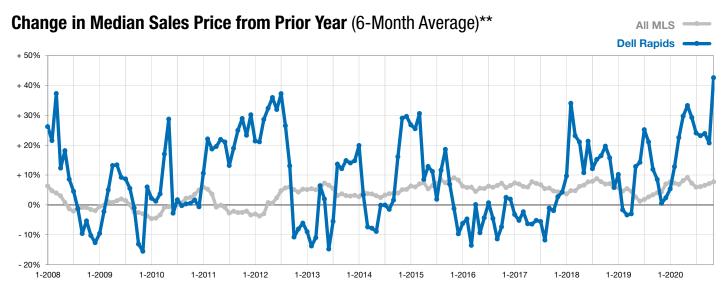
	- 75.0%	- 16.7%	+ 0.6%
<b>Dell Rapids</b>	Change in	Change in	Change in
	<b>New Listings</b>	Closed Sales	Median Sales Price

Minnehaha County, SD	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	4	1	- 75.0%	111	71	- 36.0%
Closed Sales	6	5	- 16.7%	69	60	- 13.0%
Median Sales Price*	\$218,750	\$220,000	+ 0.6%	\$197,500	\$224,950	+ 13.9%
Average Sales Price*	\$215,333	\$213,620	- 0.8%	\$223,455	\$242,692	+ 8.6%
Percent of Original List Price Received*	99.0%	100.2%	+ 1.2%	98.4%	<b>98.7</b> %	+ 0.4%
Average Days on Market Until Sale	82	88	+ 6.6%	88	83	- 5.4%
Inventory of Homes for Sale	27	12	- 55.6%			
Months Supply of Inventory	4.6	2.1	- 52.9%			

\* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.