Local Market Update – November 2020

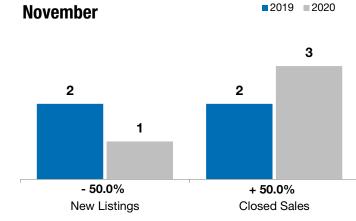
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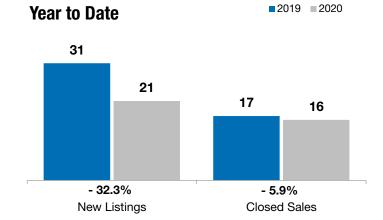


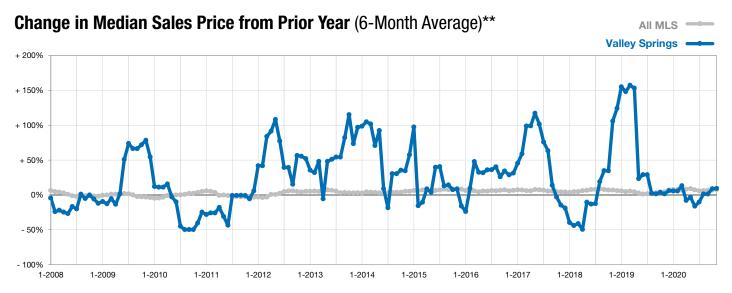
	- 50.0%	+ 50.0%	- 22.4%
Valley Springs	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Minnehaha County, SD	November			Year to Date		
	2019	2020	+ / -	2019	2020	+/-
New Listings	2	1	- 50.0%	31	21	- 32.3%
Closed Sales	2	3	+ 50.0%	17	16	- 5.9%
Median Sales Price*	\$307,000	\$238,250	- 22.4%	\$203,500	\$245,375	+ 20.6%
Average Sales Price*	\$307,000	\$241,050	- 21.5%	\$228,089	\$264,653	+ 16.0%
Percent of Original List Price Received*	100.2%	103.0%	+ 2.8%	98.9%	100.0%	+ 1.1%
Average Days on Market Until Sale	88	43	- 51.5%	82	76	- 8.2%
Inventory of Homes for Sale	8	4	- 50.0%			
Months Supply of Inventory	3.8	2.0	- 46.9%			

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.