Local Market Update – December 2020

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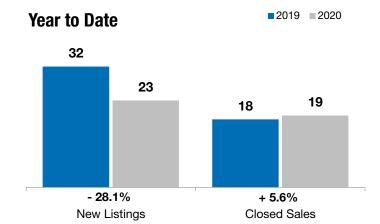
+ 100.0% + 100.0% + 97.0%

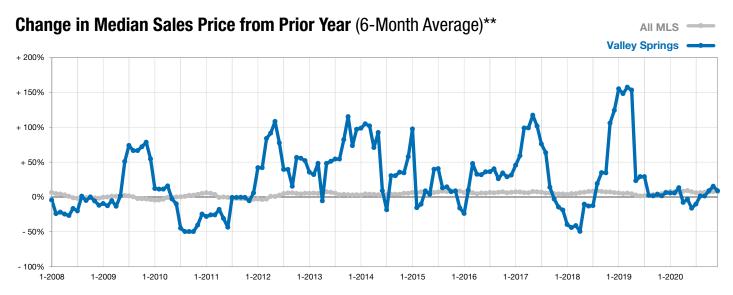
Valley Springs	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Minnehaha County, SD	D	December		Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	1	2	+ 100.0%	32	23	- 28.1%
Closed Sales	1	2	+ 100.0%	18	19	+ 5.6%
Median Sales Price*	\$118,000	\$232,450	+ 97.0%	\$200,750	\$252,500	+ 25.8%
Average Sales Price*	\$118,000	\$232,450	+ 97.0%	\$221,973	\$262,334	+ 18.2%
Percent of Original List Price Received*	94.8%	99.2 %	+ 4.6%	98.6%	99. 8%	+ 1.2%
Average Days on Market Until Sale	212	90	- 57.5%	90	82	- 8.5%
Inventory of Homes for Sale	6	3	- 50.0%			
Months Supply of Inventory	3.0	1.3	- 57.9%			

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.