Local Market Update – January 2021

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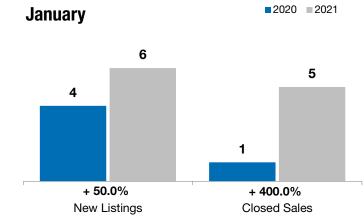


+ 50.0% + 400.0% + 928.6%

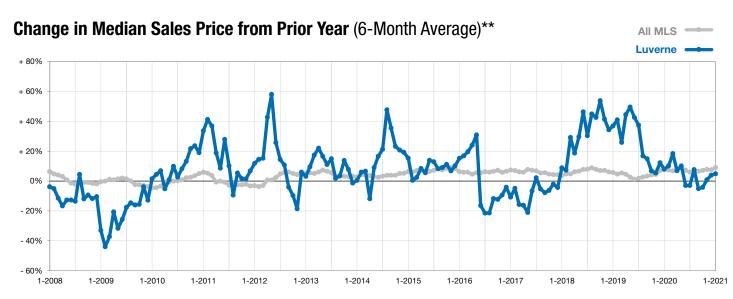
Luvorno	Change in	Change in	Change in
Luverne	New Listings	Closed Sales	Median Sales Price

Rock County, MN	January			Year to Date		
	2020	2021	+/-	2020	2021	+ / -
New Listings	4	6	+ 50.0%	4	6	+ 50.0%
Closed Sales	1	5	+ 400.0%	1	5	+ 400.0%
Median Sales Price*	\$17,500	\$180,000	+ 928.6%	\$17,500	\$180,000	+ 928.6%
Average Sales Price*	\$17,500	\$197,980	+ 1031.3%	\$17,500	\$197,980	+ 1031.3%
Percent of Original List Price Received*	77.8%	97.9%	+ 25.9%	77.8%	97.9%	+ 25.9%
Average Days on Market Until Sale	85	219	+ 158.1%	85	219	+ 158.1%
Inventory of Homes for Sale	32	27	- 15.6%			
Months Supply of Inventory	5.2	4.8	- 6.8%			

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.