Local Market Update – February 2021

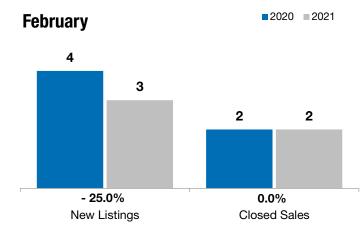
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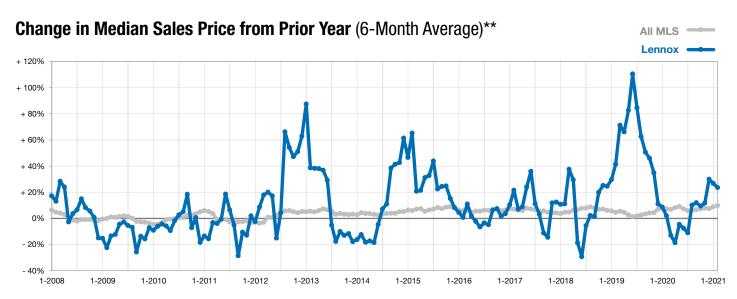
	- 25.0%	0.0%	+ 55.4%
Lennox	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Lincoln County, SD	February			Year to Date		
	2020	2021	+ / -	2020	2021	+/-
New Listings	4	3	- 25.0%	6	7	+ 16.7%
Closed Sales	2	2	0.0%	4	4	0.0%
Median Sales Price*	\$102,250	\$158,900	+ 55.4%	\$146,750	\$168,950	+ 15.1%
Average Sales Price*	\$102,250	\$158,900	+ 55.4%	\$136,750	\$229,200	+ 67.6%
Percent of Original List Price Received*	103.0%	99.6%	- 3.3%	99.8%	96.8 %	- 3.0%
Average Days on Market Until Sale	121	55	- 54.8%	100	72	- 27.6%
Inventory of Homes for Sale	13	8	- 38.5%			
Months Supply of Inventory	4.1	1.7	- 59.7%			

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.