Local Market Update – March 2021

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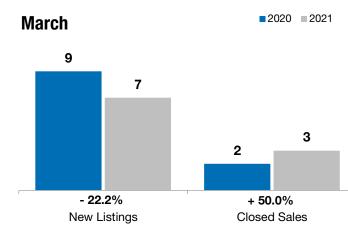
2020 2021

	- 22.2%	+ 50.0%	- 14.1%
II Rapids	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

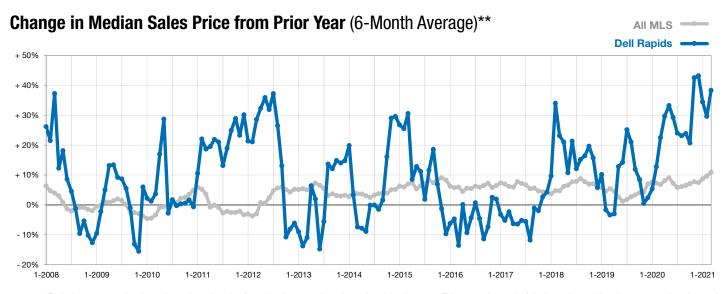
Year to Date

Minnehaha County, SD		March			Year to Date			
	2020	2021	+ / -	2020	2021	+ / -		
New Listings	9	7	- 22.2%	21	16	- 23.8%		
Closed Sales	2	3	+ 50.0%	9	12	+ 33.3%		
Median Sales Price*	\$233,750	\$200,850	- 14.1%	\$220,000	\$191,425	- 13.0%		
Average Sales Price*	\$233,750	\$183,583	- 21.5%	\$212,367	\$291,054	+ 37.1%		
Percent of Original List Price Received*	97.5%	101.0%	+ 3.6%	97.2%	103.1%	+ 6.1%		
Average Days on Market Until Sale	96	43	- 54.6%	83	157	+ 88.7%		
Inventory of Homes for Sale	27	8	- 70.4%					
Months Supply of Inventory	4.4	1.3	- 69.5%					
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* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.