Local Market Update – March 2021

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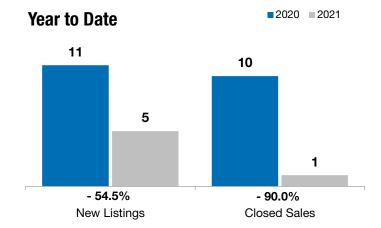


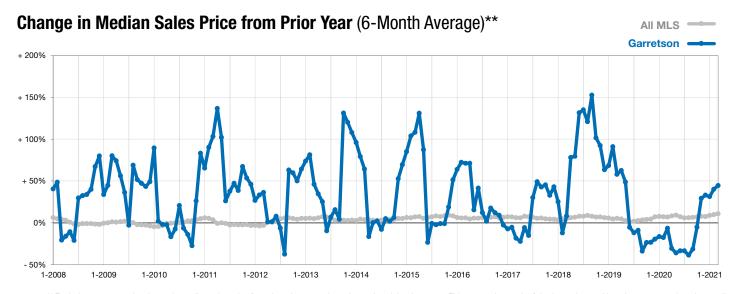
	+ 50.0%	- 83.3%	+ 35.2%
Garretson	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Minnehaha County, SD	March			Year to Date		
	2020	2021	+ / -	2020	2021	+/-
New Listings	2	3	+ 50.0%	11	5	- 54.5%
Closed Sales	6	1	- 83.3%	10	1	- 90.0%
Median Sales Price*	\$162,750	\$220,000	+ 35.2%	\$227,000	\$220,000	- 3.1%
Average Sales Price*	\$232,342	\$220,000	- 5.3%	\$265,145	\$220,000	- 17.0%
Percent of Original List Price Received*	97.7%	100.7%	+ 3.1%	98.1%	100.7%	+ 2.7%
Average Days on Market Until Sale	65	123	+ 90.7%	65	123	+ 88.1%
Inventory of Homes for Sale	8	1	- 87.5%			
Months Supply of Inventory	2.3	0.3	- 85.6%			

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.