Local Market Update - March 2021

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Harrisburg

- 33.3% - 73.9%

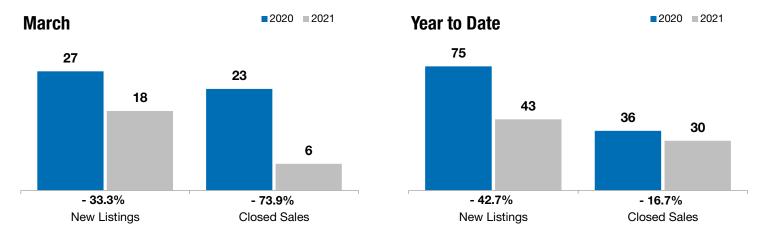
+ 11.3%

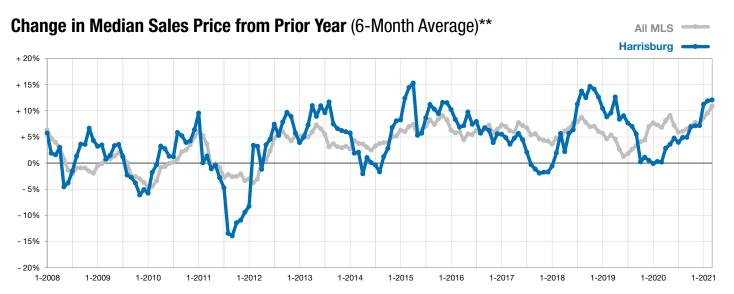
Change in New Listings Change in Closed Sales

Change in Median Sales Price

Lincoln County, SD	March			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	27	18	- 33.3%	75	43	- 42.7%
Closed Sales	23	6	- 73.9%	36	30	- 16.7%
Median Sales Price*	\$240,000	\$267,012	+ 11.3%	\$239,950	\$241,750	+ 0.8%
Average Sales Price*	\$261,361	\$245,637	- 6.0%	\$256,983	\$262,068	+ 2.0%
Percent of Original List Price Received*	99.0%	100.0%	+ 1.0%	99.3%	100.3%	+ 1.0%
Average Days on Market Until Sale	78	71	- 8.8%	79	88	+ 10.6%
Inventory of Homes for Sale	73	26	- 64.4%			
Months Supply of Inventory	4.8	1.2	- 75.3%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.