

# Local Market Update – March 2021

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Hartford

Minnehaha County, SD

**- 75.0%**

Change in  
New Listings

**- 33.3%**

Change in  
Closed Sales

**+ 11.6%**

Change in  
Median Sales Price

### March

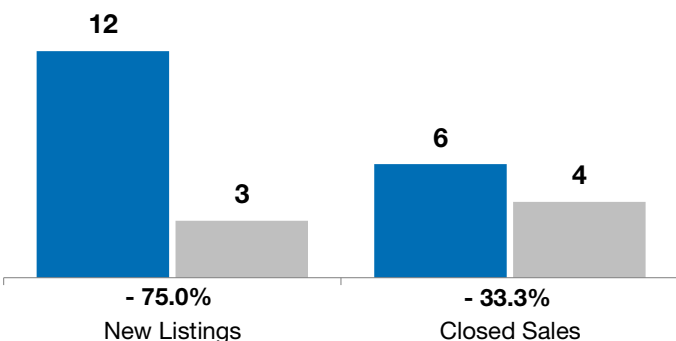
### Year to Date

	2020	2021	+ / -	2020	2021	+ / -
New Listings	12	3	- 75.0%	21	10	- 52.4%
Closed Sales	6	4	- 33.3%	11	11	0.0%
Median Sales Price*	\$255,500	<b>\$285,250</b>	+ 11.6%	\$277,750	<b>\$273,000</b>	- 1.7%
Average Sales Price*	\$268,417	<b>\$272,625</b>	+ 1.6%	\$288,523	<b>\$288,976</b>	+ 0.2%
Percent of Original List Price Received*	100.0%	<b>98.6%</b>	- 1.5%	98.7%	<b>101.0%</b>	+ 2.3%
Average Days on Market Until Sale	110	<b>61</b>	- 44.1%	117	<b>77</b>	- 34.0%
Inventory of Homes for Sale	22	<b>10</b>	- 54.5%	--	--	--
Months Supply of Inventory	3.7	<b>1.6</b>	- 55.8%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

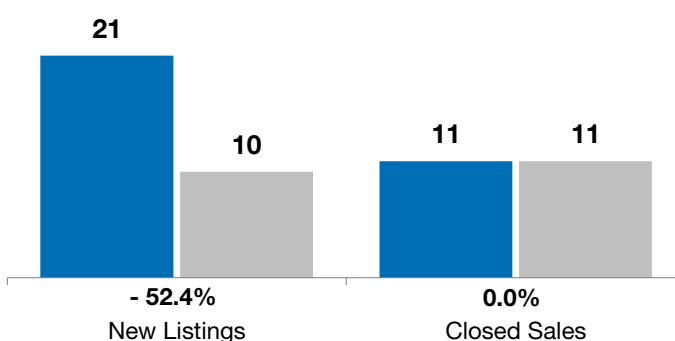
### March

■ 2020 ■ 2021

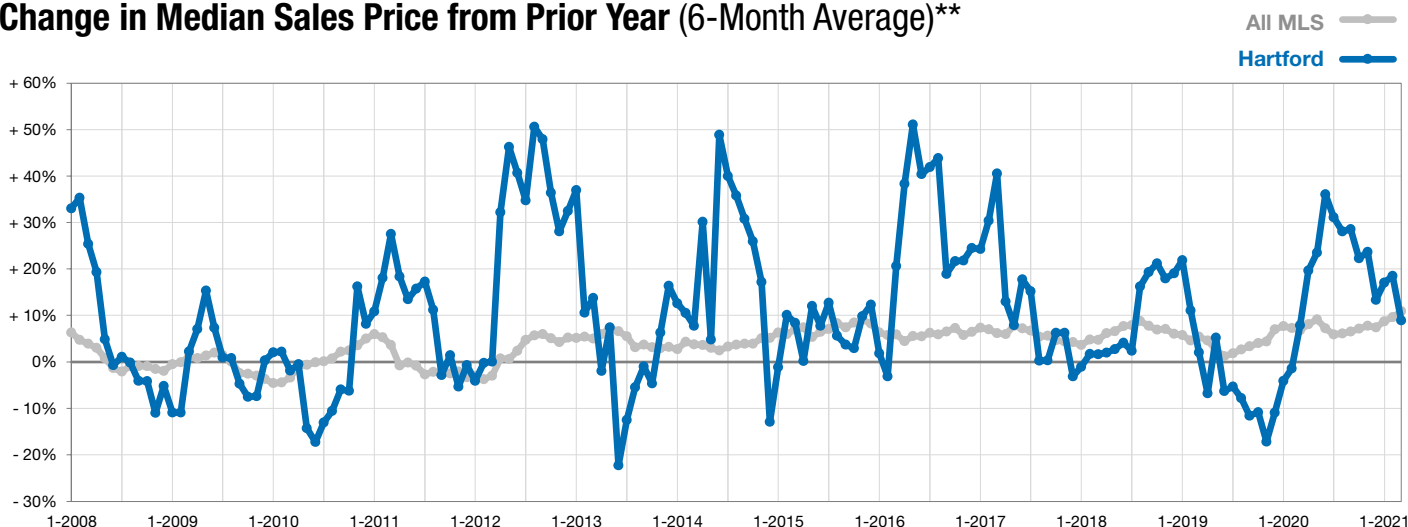


### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.