## Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



2020 2021

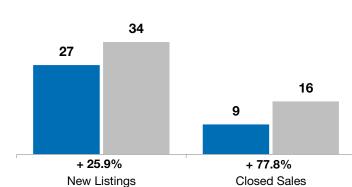
|        | + 20.0%                       | + 25.0%                   | + 26.0%                         |
|--------|-------------------------------|---------------------------|---------------------------------|
| Canton | Change in <b>New Listings</b> | Change in<br>Closed Sales | Change in<br>Median Sales Price |

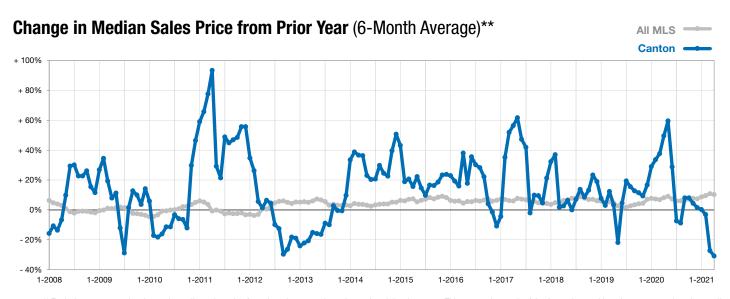
| Lincoln County, SD                       | April     |               |         | Year to Date |           |         |
|--|-----------|---------------|---------|--------------|-----------|---------|
|  | 2020      | 2021          | + / -   | 2020         | 2021      | +/-     |
| New Listings                             | 10        | 12            | + 20.0% | 27           | 34        | + 25.9% |
| Closed Sales                             | 4         | 5             | + 25.0% | 9            | 16        | + 77.8% |
| Median Sales Price*                      | \$180,950 | \$228,060     | + 26.0% | \$153,000    | \$144,500 | - 5.6%  |
| Average Sales Price*                     | \$214,975 | \$215,912     | + 0.4%  | \$168,033    | \$157,907 | - 6.0%  |
| Percent of Original List Price Received* | 96.7%     | <b>102.1%</b> | + 5.6%  | 95.2%        | 98.0%     | + 2.9%  |
| Average Days on Market Until Sale        | 113       | 44            | - 60.7% | 87           | 61        | - 29.8% |
| Inventory of Homes for Sale              | 25        | 18            | - 28.0% |              |           |         |
| Months Supply of Inventory               | 5.4       | 2.5           | - 53.4% |              |           |         |

Year to Date

\* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.