

Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

Minnehaha County, SD

- 18.2%

+ 50.0%

- 5.2%

Change in
New Listings

Change in
Closed Sales

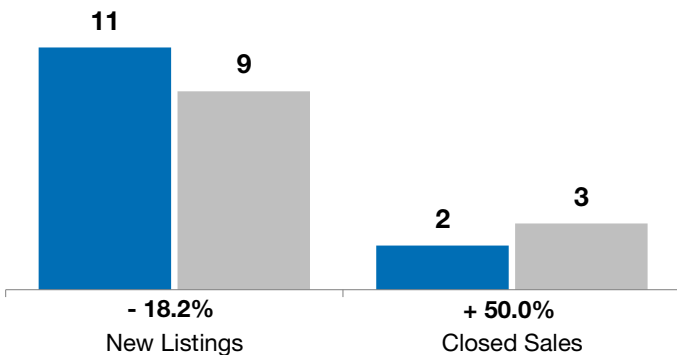
Change in
Median Sales Price

	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	11	9	- 18.2%	32	19	- 40.6%
Closed Sales	2	3	+ 50.0%	13	15	+ 15.4%
Median Sales Price*	\$345,500	\$327,500	- 5.2%	\$291,000	\$274,000	- 5.8%
Average Sales Price*	\$345,500	\$329,516	- 4.6%	\$297,288	\$299,819	+ 0.9%
Percent of Original List Price Received*	94.4%	96.1%	+ 1.8%	98.0%	100.2%	+ 2.2%
Average Days on Market Until Sale	42	108	+ 156.3%	105	82	- 22.2%
Inventory of Homes for Sale	29	16	- 44.8%	--	--	--
Months Supply of Inventory	4.9	2.6	- 47.8%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

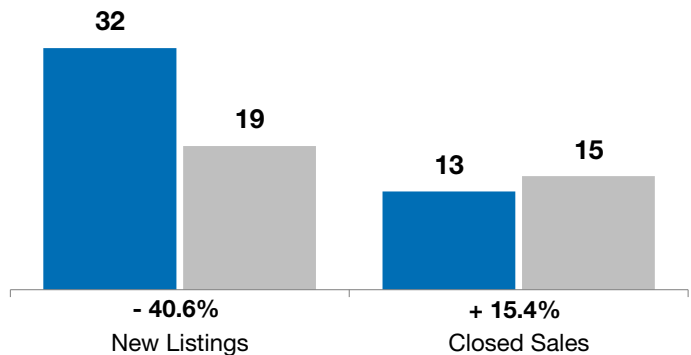
April

■ 2020 ■ 2021

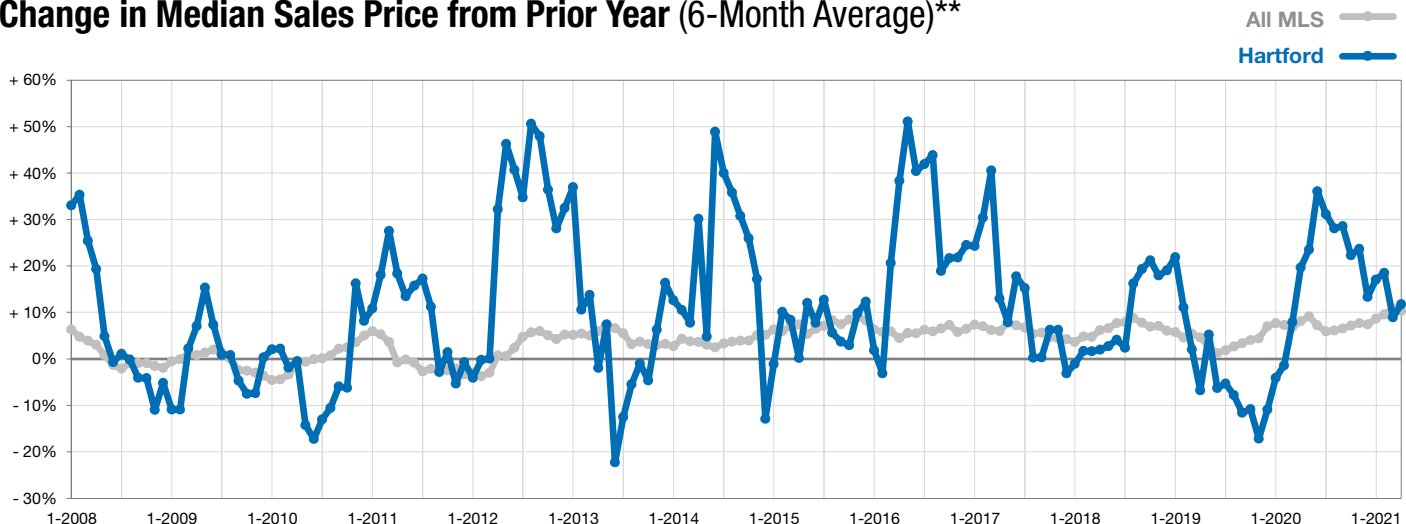


Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.