Local Market Update - April 2021

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

- 15.4%

0.0%

- 36.2%

Change in **New Listings**

Change in **Closed Sales**

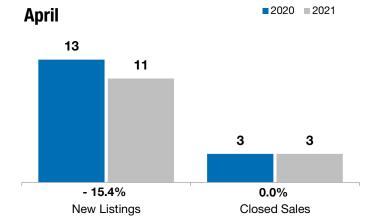
Change in **Median Sales Price**

■2020 **■**2021

| Lincoln County, SD | April | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2020 | 2021 | +/- | 2020 | 2021 | +/- |
| New Listings | 13 | 11 | - 15.4% | 20 | 24 | + 20.0% |
| Closed Sales | 3 | 3 | 0.0% | 8 | 10 | + 25.0% |
| Median Sales Price* | \$279,000 | \$178,000 | - 36.2% | \$163,000 | \$178,000 | + 9.2% |
| Average Sales Price* | \$260,500 | \$147,833 | - 43.3% | \$184,188 | \$226,530 | + 23.0% |
| Percent of Original List Price Received* | 98.2% | 105.1% | + 7.0% | 99.7% | 98.3% | - 1.4% |
| Average Days on Market Until Sale | 99 | 56 | - 43.6% | 91 | 66 | - 27.8% |
| Inventory of Homes for Sale | 18 | 13 | - 27.8% | | | |
| Months Supply of Inventory | 5.7 | 2.6 | - 55.0% | | | |

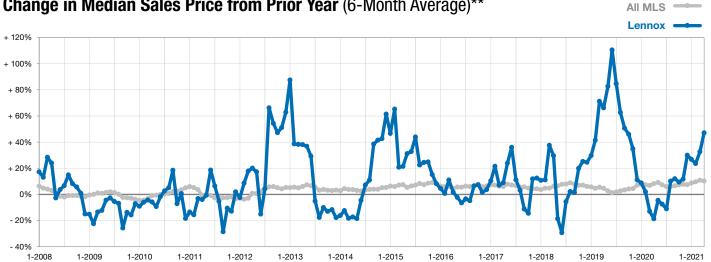
Year to Date

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.