Local Market Update – May 2021

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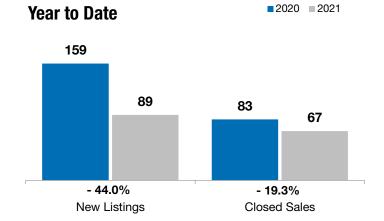


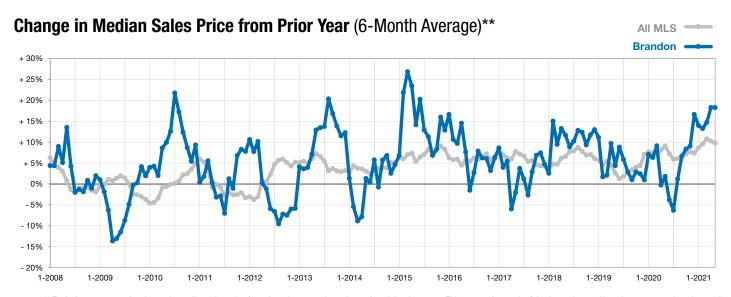
| | - 72.7% | - 53.8% | + 11.8% |
|---------|---------------------|--------------|--------------------|
| Brandon | Change in | Change in | Change in |
| | New Listings | Closed Sales | Median Sales Price |

| Мау | | Year to Date | | | |
|-----------|---|--|---|---|--|
| 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| 44 | 12 | - 72.7% | 159 | 89 | - 44.0% |
| 26 | 12 | - 53.8% | 83 | 67 | - 19.3% |
| \$219,500 | \$245,500 | + 11.8% | \$229,000 | \$270,000 | + 17.9% |
| \$263,792 | \$303,400 | + 15.0% | \$256,345 | \$304,942 | + 19.0% |
| 98.9% | 99.0% | + 0.1% | 99.0% | 100.0% | + 1.0% |
| 67 | 54 | - 19.3% | 81 | 67 | - 17.1% |
| 85 | 38 | - 55.3% | | | |
| 4.9 | 2.0 | - 59.4% | | | |
| | 44 26 \$219,500 \$263,792 98.9% 67 85 | 2020202144122612\$219,500\$245,500\$263,792\$303,40098.9%99.0%67548538 | 2020 2021 + / - 44 12 - 72.7% 26 12 - 53.8% \$219,500 \$245,500 + 11.8% \$263,792 \$303,400 + 15.0% 98.9% 99.0% + 0.1% 67 54 - 19.3% 85 38 - 55.3% | 20202021+ / -20204412- 72.7%1592612- 53.8%83\$219,500\$245,500+ 11.8%\$229,000\$263,792\$303,400+ 15.0%\$256,34598.9%99.0%+ 0.1%99.0%6754- 19.3%818538- 55.3% | 2020 2021 +/- 2020 2021 44 12 -72.7% 159 89 26 12 -53.8% 83 67 \$219,500 \$245,500 +11.8% \$229,000 \$270,000 \$263,792 \$303,400 +15.0% \$256,345 \$304,942 98.9% 99.0% +0.1% 99.0% 100.0% 67 54 -19.3% 81 67 85 38 -55.3% |

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.