## **Local Market Update – June 2021**

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## **Beresford**

+ 75.0%

+ 50.0%

+ 36.7%

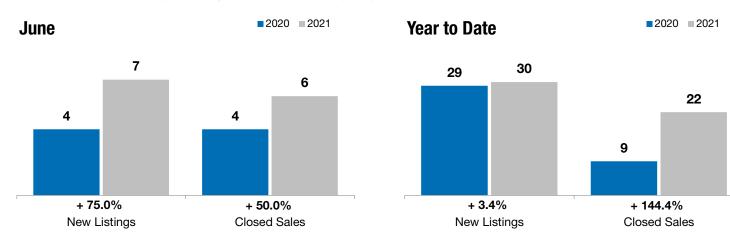
Change in **New Listings** 

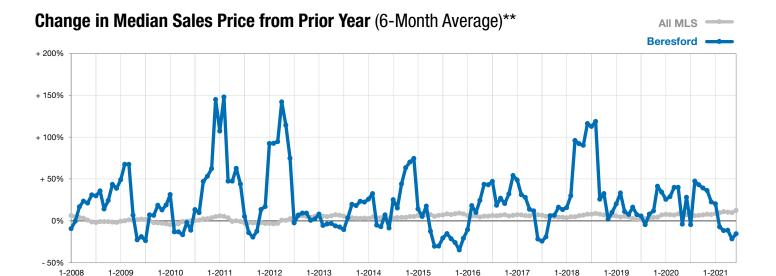
Change in Closed Sales

Change in Median Sales Price

Union County, SD	June			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	4	7	+ 75.0%	29	30	+ 3.4%
Closed Sales	4	6	+ 50.0%	9	22	+ 144.4%
Median Sales Price*	\$132,000	\$180,500	+ 36.7%	\$145,000	\$196,000	+ 35.2%
Average Sales Price*	\$151,500	\$256,900	+ 69.6%	\$174,300	\$225,414	+ 29.3%
Percent of Original List Price Received*	98.7%	99.9%	+ 1.2%	98.9%	97.9%	- 1.0%
Average Days on Market Until Sale	77	74	- 3.7%	89	88	- 0.9%
Inventory of Homes for Sale	20	15	- 25.0%			
Months Supply of Inventory	5.9	3.2	- 46.7%			

<sup>\*</sup> Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.