Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



2020 2021

- 11.2% - 10.0% + 17.8%



| Change in | Change in | Change in | | |
|--------------|--------------|--------------------|--|--|
| New Listings | Closed Sales | Median Sales Price | | |

| June | | | Year to Date | | |
|-----------|--|--|--|--|--|
| 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| 483 | 429 | - 11.2% | 2,453 | 2,147 | - 12.5% |
| 400 | 360 | - 10.0% | 1,613 | 1,567 | - 2.9% |
| \$230,000 | \$271,000 | + 17.8% | \$225,000 | \$255,000 | + 13.3% |
| \$264,863 | \$322,738 | + 21.9% | \$256,693 | \$294,296 | + 14.6% |
| 99.4% | 102.6% | + 3.3% | 99.3% | 101.2% | + 1.9% |
| 78 | 74 | - 6.1% | 88 | 77 | - 12.8% |
| 1,168 | 655 | - 43.9% | | | |
| 4.1 | 2.0 | - 51.8% | | | |
| | 483 400 \$230,000 \$264,863 99.4% 78 1,168 | 2020 2021 483 429 400 360 \$230,000 \$271,000 \$264,863 \$322,738 99.4% 102.6% 78 74 1,168 655 | 2020 2021 + / - 483 429 - 11.2% 400 360 - 10.0% \$230,000 \$271,000 + 17.8% \$264,863 \$322,738 + 21.9% 99.4% 102.6% + 3.3% 78 74 - 6.1% 1,168 655 - 43.9% | 20202021+ / -2020483429- 11.2%2,453400360- 10.0%1,613\$230,000\$271,000+ 17.8%\$225,000\$264,863\$322,738+ 21.9%\$256,69399.4%102.6%+ 3.3%99.3%7874- 6.1%881,168655- 43.9% | 20202021+ / -20202021483429- 11.2%2,4532,147400360- 10.0%1,6131,567\$230,000\$271,000+ 17.8%\$225,000\$255,000\$264,863\$322,738+ 21.9%\$256,693\$294,29699.4%102.6%+ 3.3%99.3%101.2%7874- 6.1%88771,168655- 43.9% |

Year to Date

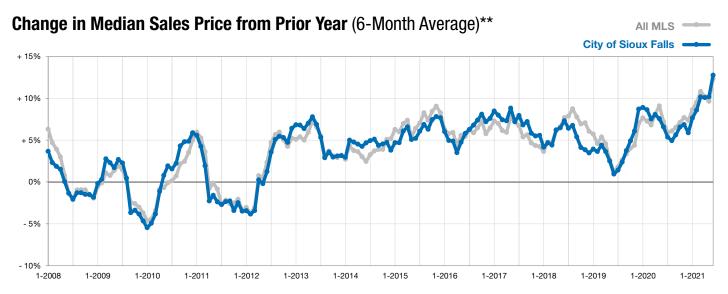
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

2020 2021



June





** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.