Local Market Update – August 2021

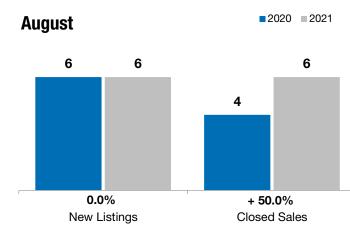
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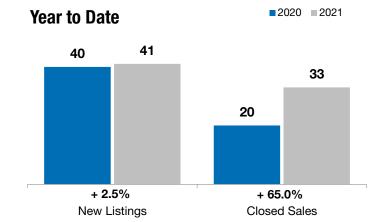


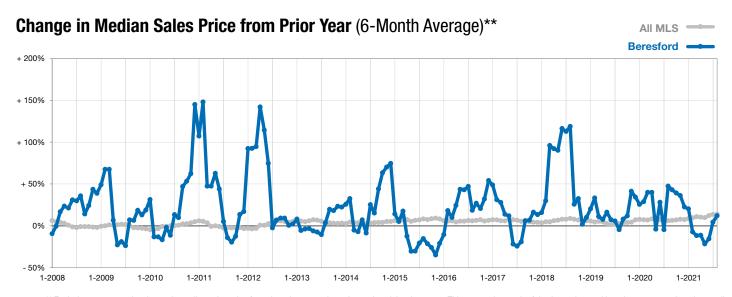
	0.0%	+ 50.0%	+ 10.7%
Beresford	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Union County, SD	August			Year to Date			
	2020	2021	+ / -	2020	2021	+ / -	
New Listings	6	6	0.0%	40	41	+ 2.5%	
Closed Sales	4	6	+ 50.0%	20	33	+ 65.0%	
Median Sales Price*	\$177,500	\$196,450	+ 10.7%	\$206,450	\$202,000	- 2.2%	
Average Sales Price*	\$186,975	\$289,733	+ 55.0%	\$193,400	\$252,258	+ 30.4%	
Percent of Original List Price Received*	98.4%	99.3 %	+ 0.9%	98.4%	98.1 %	- 0.2%	
Average Days on Market Until Sale	60	48	- 21.2%	93	76	- 18.2%	
Inventory of Homes for Sale	16	17	+ 6.3%				
Months Supply of Inventory	4.1	3.7	- 10.2%				
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* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.