Local Market Update - August 2021

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Canton

+ 37.5%

- 40.0%

+ 43.4%

Change in **New Listings**

Year to Date

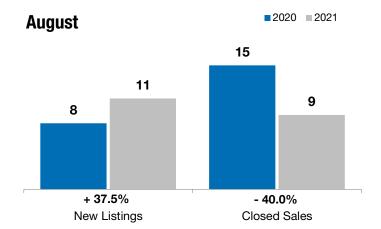
Change in **Closed Sales**

Change in **Median Sales Price**

■2020 ■2021

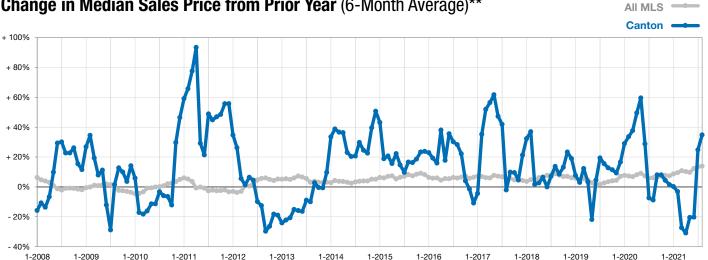
Lincoln County, SD		August			Year to Date		
	2020	2021	+/-	2020	2021	+/-	
New Listings	8	11	+ 37.5%	61	71	+ 16.4%	
Closed Sales	15	9	- 40.0%	50	54	+ 8.0%	
Median Sales Price*	\$192,450	\$276,000	+ 43.4%	\$167,500	\$195,500	+ 16.7%	
Average Sales Price*	\$218,104	\$296,889	+ 36.1%	\$187,009	\$237,565	+ 27.0%	
Percent of Original List Price Received*	97.2%	99.2%	+ 2.0%	97.1%	100.6%	+ 3.7%	
Average Days on Market Until Sale	74	58	- 22.6%	79	65	- 17.7%	
Inventory of Homes for Sale	11	17	+ 54.5%				
Months Supply of Inventory	1.8	2.6	+ 45.4%				

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.