## Local Market Update – August 2021

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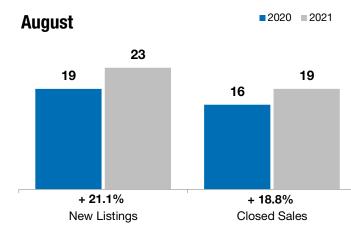


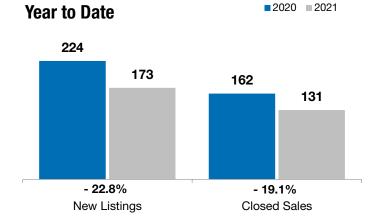
## + 21.1% + 18.8% + 26.7%

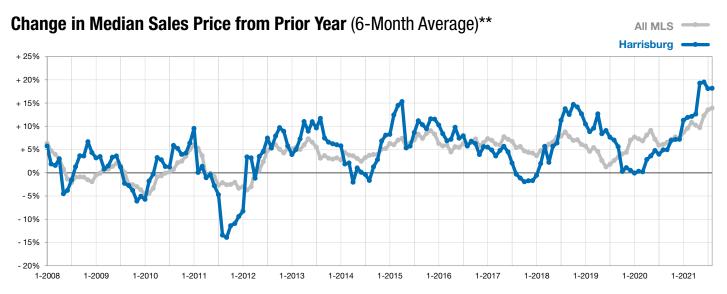
| Harrisburg   | Change in           | Change in           | Change in                 |
|--------------|---------------------|---------------------|---------------------------|
|              | <b>New Listings</b> | <b>Closed Sales</b> | <b>Median Sales Price</b> |
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| August    |   | Year to Date  |   |  |  |
|-----------|---|---|---|--|--|
| 2020      | 2021  | +/-   | 2020  | 2021   | +/-  |
| 19        | 23  | + 21.1%   | 224   | 173  | - 22.8%  |
| 16        | 19  | + 18.8%   | 162   | 131  | - 19.1%  |
| \$242,850 | \$307,777   | + 26.7%   | \$240,850   | \$288,000  | + 19.6%  |
| \$280,391 | \$321,125   | + 14.5%   | \$271,787   | \$313,034  | + 15.2%  |
| 99.5%     | 103.1%  | + 3.7%  | 99.8%   | 102.2%   | + 2.4%   |
| 77        | 72  | - 5.8%  | 74  | 76   | + 3.8%   |
| 69        | 44  | - 36.2%   |   |  |  |
| 3.8       | 2.2   | - 41.9%   |   |  |  |
|           | 19<br>16<br>\$242,850<br>\$280,391<br>99.5%<br>77<br>69 | 2020  2021    19  23    16  19    \$242,850  \$307,777    \$280,391  \$321,125    99.5%  103.1%    77  72    69  44 | 2020  2021  + / -    19  23  + 21.1%    16  19  + 18.8%    \$242,850  \$307,777  + 26.7%    \$280,391  \$321,125  + 14.5%    99.5%  103.1%  + 3.7%    77  72  - 5.8%    69  44  - 36.2% | 2020  2021  + / -  2020    19  23  + 21.1%  224    16  19  + 18.8%  162    \$242,850  \$307,777  + 26.7%  \$240,850    \$280,391  \$321,125  + 14.5%  \$271,787    99.5%  103.1%  + 3.7%  99.8%    77  72  - 5.8%  74    69  44  - 36.2% | 2020  2021  + / -  2020  2021    19  23  + 21.1%  224  173    16  19  + 18.8%  162  131    \$242,850  \$307,777  + 26.7%  \$240,850  \$288,000    \$280,391  \$321,125  + 14.5%  \$271,787  \$313,034    99.5%  103.1%  + 3.7%  99.8%  102.2%    77  72  - 5.8%  74  76    69  44  - 36.2% |

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.