Local Market Update – August 2021

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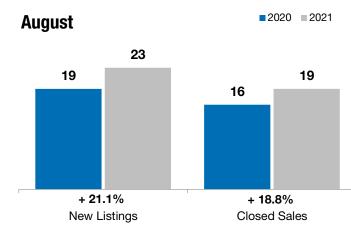


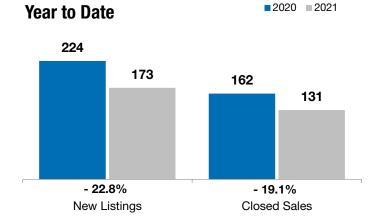
+ 21.1% + 18.8% + 26.7%

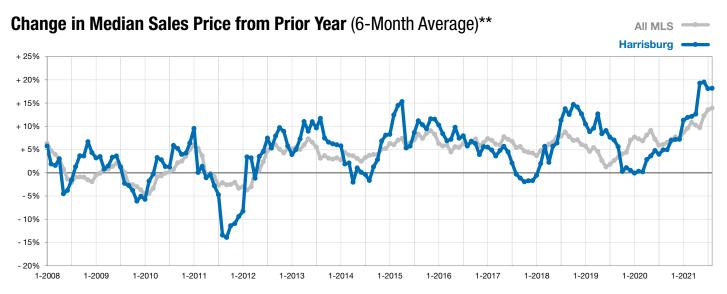
Harrisburg	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price
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August		Year to Date			
2020	2021	+/-	2020	2021	+/-
19	23	+ 21.1%	224	173	- 22.8%
16	19	+ 18.8%	162	131	- 19.1%
\$242,850	\$307,777	+ 26.7%	\$240,850	\$288,000	+ 19.6%
\$280,391	\$321,125	+ 14.5%	\$271,787	\$313,034	+ 15.2%
99.5%	103.1%	+ 3.7%	99.8%	102.2%	+ 2.4%
77	72	- 5.8%	74	76	+ 3.8%
69	44	- 36.2%			
3.8	2.2	- 41.9%			
	19 16 \$242,850 \$280,391 99.5% 77 69	2020 2021 19 23 16 19 \$242,850 \$307,777 \$280,391 \$321,125 99.5% 103.1% 77 72 69 44	2020 2021 + / - 19 23 + 21.1% 16 19 + 18.8% \$242,850 \$307,777 + 26.7% \$280,391 \$321,125 + 14.5% 99.5% 103.1% + 3.7% 77 72 - 5.8% 69 44 - 36.2%	2020 2021 + / - 2020 19 23 + 21.1% 224 16 19 + 18.8% 162 \$242,850 \$307,777 + 26.7% \$240,850 \$280,391 \$321,125 + 14.5% \$271,787 99.5% 103.1% + 3.7% 99.8% 77 72 - 5.8% 74 69 44 - 36.2%	2020 2021 + / - 2020 2021 19 23 + 21.1% 224 173 16 19 + 18.8% 162 131 \$242,850 \$307,777 + 26.7% \$240,850 \$288,000 \$280,391 \$321,125 + 14.5% \$271,787 \$313,034 99.5% 103.1% + 3.7% 99.8% 102.2% 77 72 - 5.8% 74 76 69 44 - 36.2%

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.