Local Market Update – September 2021

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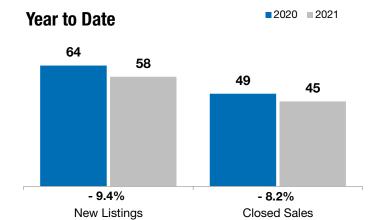
+ 75.0% - 71.4% + 20.5%

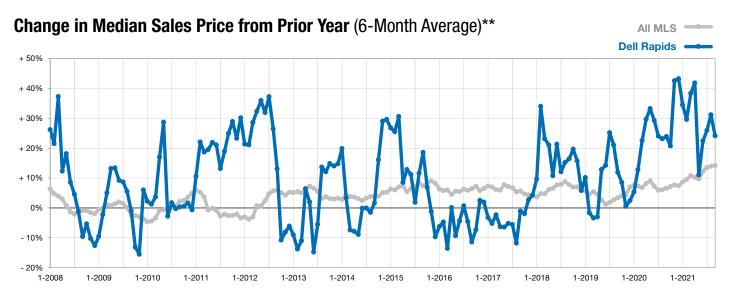
Dell Rapids	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price
	-		

Minnehaha County, SD	September		Year to Date			
	2020	2021	+/-	2020	2021	+ / -
New Listings	4	7	+ 75.0%	64	58	- 9.4%
Closed Sales	7	2	- 71.4%	49	45	- 8.2%
Median Sales Price*	\$185,000	\$223,000	+ 20.5%	\$225,000	\$270,000	+ 20.0%
Average Sales Price*	\$223,271	\$223,000	- 0.1%	\$249,630	\$332,412	+ 33.2%
Percent of Original List Price Received*	99.0%	102.1%	+ 3.1%	98.4%	101.4%	+ 3.0%
Average Days on Market Until Sale	68	51	- 25.4%	85	91	+ 6.7%
Inventory of Homes for Sale	20	15	- 25.0%			
Months Supply of Inventory	3.8	2.9	- 23.8%			

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.