Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

- 33.3%

0.0%

+ 14.0%

Change in **New Listings**

Change in **Closed Sales**

Change in **Median Sales Price**

■2020 ■2021

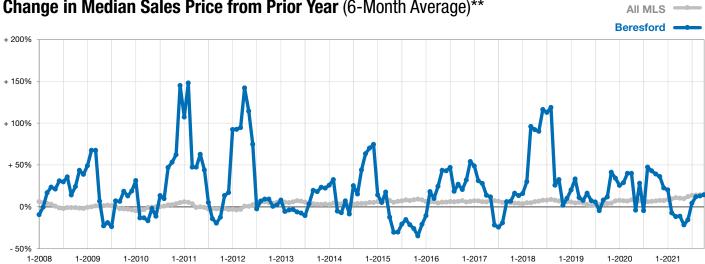
Union County, SD	October			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	9	6	- 33.3%	54	52	- 3.7%
Closed Sales	5	5	0.0%	27	40	+ 48.1%
Median Sales Price*	\$179,841	\$205,000	+ 14.0%	\$190,000	\$202,450	+ 6.6%
Average Sales Price*	\$205,948	\$210,180	+ 2.1%	\$191,505	\$241,883	+ 26.3%
Percent of Original List Price Received*	94.0%	96.2%	+ 2.3%	97.6%	97.9%	+ 0.3%
Average Days on Market Until Sale	67	66	- 2.1%	91	79	- 13.1%
Inventory of Homes for Sale	19	13	- 31.6%			
Months Supply of Inventory	5.5	2.8	- 48.6%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.