Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Year to Date

Canton

Inventory of Homes for Sale

+ 83.3%

- 16.7%

+ 35.5%

Change in **New Listings**

October

18

2.8

Year to Date

+ 5.9%

+ 6.5%

Change in **Closed Sales**

Change in **Median Sales Price**

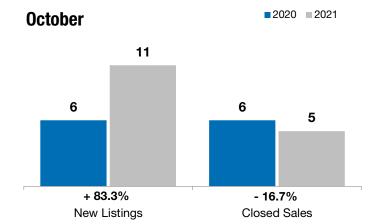
■2020 ■2021

Lincoln County, SD		October			rear to Date		
	2020	2021	+/-	2020	2021	+/-	
New Listings	6	11	+ 83.3%	79	89	+ 12.7%	
Closed Sales	6	5	- 16.7%	61	64	+ 4.9%	
Median Sales Price*	\$157,250	\$213,000	+ 35.5%	\$166,200	\$195,500	+ 17.6%	
Average Sales Price*	\$169,233	\$244,740	+ 44.6%	\$183,939	\$233,502	+ 26.9%	
Percent of Original List Price Received*	101.1%	97.9%	- 3.2%	97.6%	100.4%	+ 2.9%	
Average Days on Market Until Sale	44	48	+94%	76	63	- 16.8%	

17

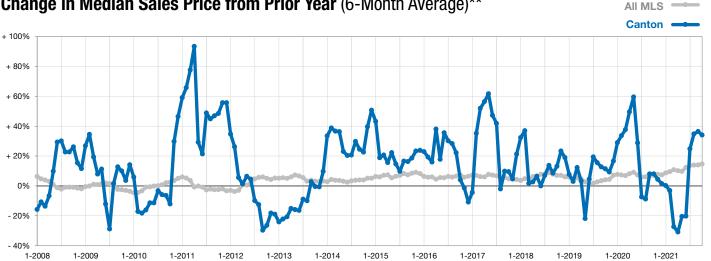
2.6

Months Supply of Inventory * Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.