Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Sioux Falls Metro Statistics Area

- 25.2% - 4.6% + 8.2%

Change in **New Listings**

Change in **Closed Sales**

Change in **Median Sales Price**

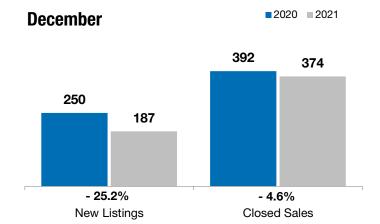
2020 2021

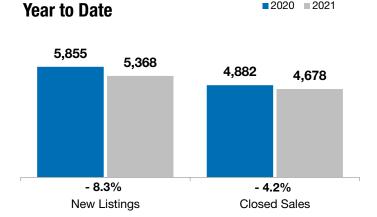
Lincoln and Minnehaha Counties, SD

| December Year to Date |
|-----------------------|
|-----------------------|

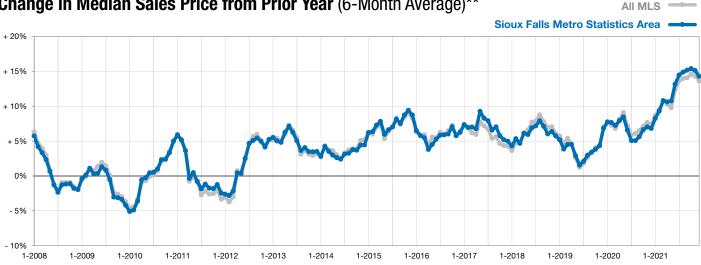
| | 2020 | 2021 | +/- | 2020 | 2021 | +/- |
|--|-----------|-----------|---------|-----------|-----------|---------|
| New Listings | 250 | 187 | - 25.2% | 5,855 | 5,368 | - 8.3% |
| Closed Sales | 392 | 374 | - 4.6% | 4,882 | 4,678 | - 4.2% |
| Median Sales Price* | \$244,900 | \$265,000 | + 8.2% | \$235,000 | \$265,000 | + 12.8% |
| Average Sales Price* | \$278,278 | \$301,422 | + 8.3% | \$265,676 | \$304,924 | + 14.8% |
| Percent of Original List Price Received* | 99.2% | 100.7% | + 1.5% | 99.5% | 101.4% | + 1.9% |
| Average Days on Market Until Sale | 83 | 64 | - 22.8% | 81 | 72 | - 11.5% |
| Inventory of Homes for Sale | 854 | 492 | - 42.4% | | | |
| Months Supply of Inventory | 2.1 | 1.2 | - 43.0% | | | |

Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.