## Local Market Update – January 2022

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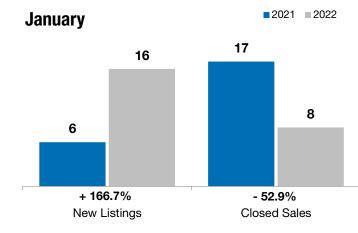


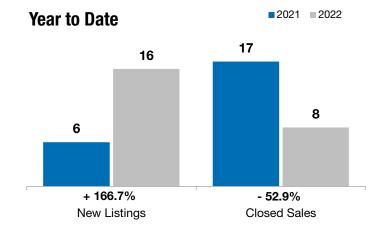
## + 166.7% - 52.9% + 86.4%

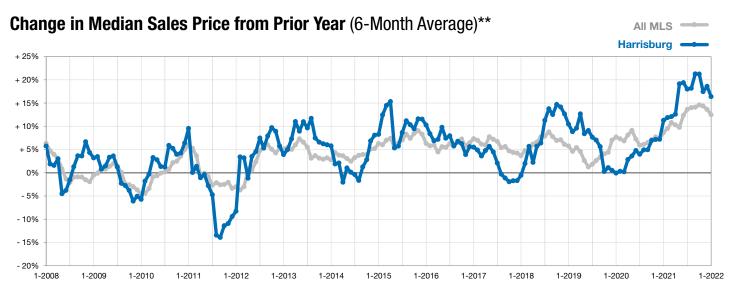
Harrisburg	Change in	Change in	Change in		
	New Listings	Closed Sales	Median Sales Price		

Lincoln County, SD	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	6	16	+ 166.7%	6	16	+ 166.7%
Closed Sales	17	8	- 52.9%	17	8	- 52.9%
Median Sales Price*	\$237,000	\$441,650	+ 86.4%	\$237,000	\$441,650	+ 86.4%
Average Sales Price*	\$265,073	\$443,413	+ 67.3%	\$265,073	\$443,413	+ 67.3%
Percent of Original List Price Received*	99.9%	101.8%	+ 1.9%	99.9%	101.8%	+ 1.9%
Average Days on Market Until Sale	87	102	+ 17.7%	87	102	+ 17.7%
Inventory of Homes for Sale	30	26	- 13.3%			
Months Supply of Inventory	1.4	1.5	+ 3.2%			

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.