Local Market Update – January 2022

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

+ 25.0%

+ 100.0%

- 31.5%

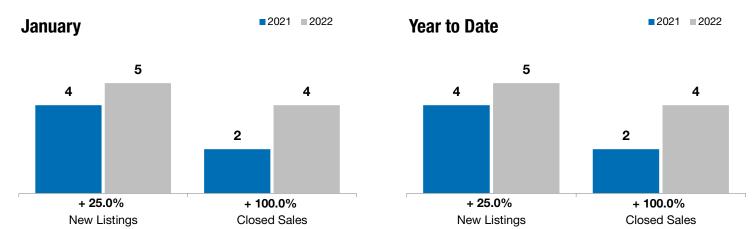
Change in **New Listings**

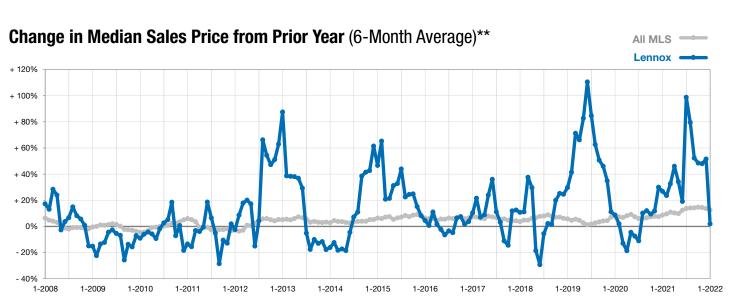
Change in Closed Sales

Change in Median Sales Price

| Lincoln County, SD | January | | | fear to Date | | |
|--|-----------|-----------|----------|--------------|-----------|----------|
| | 2021 | 2022 | +/- | 2021 | 2022 | +/- |
| New Listings | 4 | 5 | + 25.0% | 4 | 5 | + 25.0% |
| Closed Sales | 2 | 4 | + 100.0% | 2 | 4 | + 100.0% |
| Median Sales Price* | \$299,500 | \$205,250 | - 31.5% | \$299,500 | \$205,250 | - 31.5% |
| Average Sales Price* | \$299,500 | \$176,125 | - 41.2% | \$299,500 | \$176,125 | - 41.2% |
| Percent of Original List Price Received* | 94.0% | 98.8% | + 5.1% | 94.0% | 98.8% | + 5.1% |
| Average Days on Market Until Sale | 90 | 59 | - 35.0% | 90 | 59 | - 35.0% |
| Inventory of Homes for Sale | 9 | 8 | - 11.1% | | | |
| Months Supply of Inventory | 2.0 | 1.5 | - 24.8% | | | |

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.