Local Market Update – February 2022

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



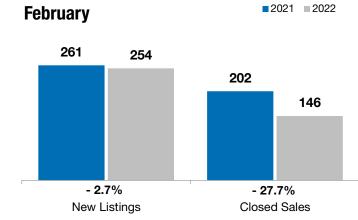
2021 2022

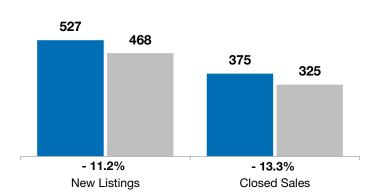
| | - 2.7% | - 27.7% | + 13.2% |
|---------------------|---------------------|---------------------|---------------------------|
| City of Sioux Falls | Change in | Change in | Change in |
| | New Listings | Closed Sales | Median Sales Price |

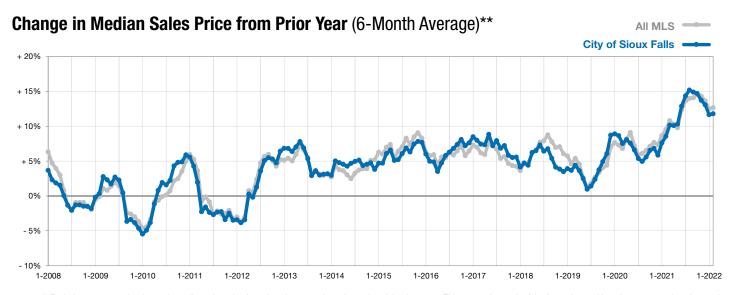
| Lincoln and Minnehaha Counties, SD | February | | Year to Date | | | |
|--|-----------|-----------|--------------|-----------|-----------|---------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| New Listings | 261 | 254 | - 2.7% | 527 | 468 | - 11.2% |
| Closed Sales | 202 | 146 | - 27.7% | 375 | 325 | - 13.3% |
| Median Sales Price* | \$240,800 | \$272,500 | + 13.2% | \$239,900 | \$281,000 | + 17.1% |
| Average Sales Price* | \$278,767 | \$318,092 | + 14.1% | \$277,696 | \$325,835 | + 17.3% |
| Percent of Original List Price Received* | 100.4% | 101.6% | + 1.3% | 100.0% | 101.0% | + 1.0% |
| Average Days on Market Until Sale | 84 | 87 | + 4.5% | 83 | 85 | + 2.9% |
| Inventory of Homes for Sale | 731 | 401 | - 45.1% | | | |
| Months Supply of Inventory | 2.3 | 1.2 | - 45.9% | | | |

Year to Date

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.