Local Market Update – March 2022

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



2021 2022

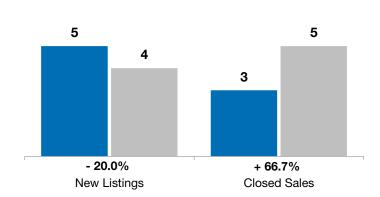
| | - 66.7% | 0.0% | + 234.5% |
|--------|---------------------|--------------|--------------------|
| Baltic | Change in | Change in | Change in |
| | New Listings | Closed Sales | Median Sales Price |

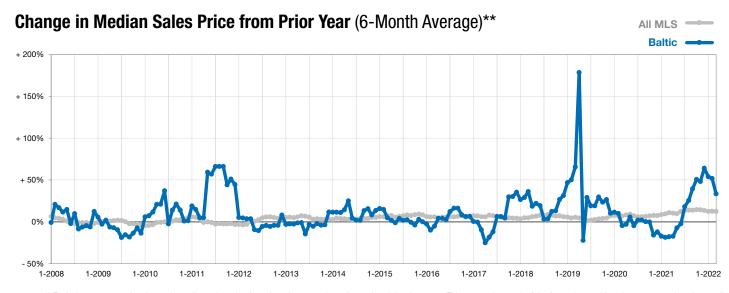
Year to Date

| Minnehaha County, SD | | March | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-----------|----------|
| | 2021 | 2022 | +/- | 2021 | 2022 | + / - |
| New Listings | 3 | 1 | - 66.7% | 5 | 4 | - 20.0% |
| Closed Sales | 2 | 2 | 0.0% | 3 | 5 | + 66.7% |
| Median Sales Price* | \$217,500 | \$727,500 | + 234.5% | \$220,000 | \$480,000 | + 118.2% |
| Average Sales Price* | \$217,500 | \$727,500 | + 234.5% | \$225,600 | \$481,280 | + 113.3% |
| Percent of Original List Price Received* | 92.0% | 95.7% | + 4.0% | 94.4% | 100.9% | + 6.9% |
| Average Days on Market Until Sale | 78 | 173 | + 121.8% | 105 | 101 | - 3.7% |
| Inventory of Homes for Sale | 6 | 3 | - 50.0% | | | |
| Months Supply of Inventory | 1.8 | 1.3 | - 27.9% | | | |

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.