Local Market Update - April 2022

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

+ 40.0%

- 75.0%

+ 32.2%

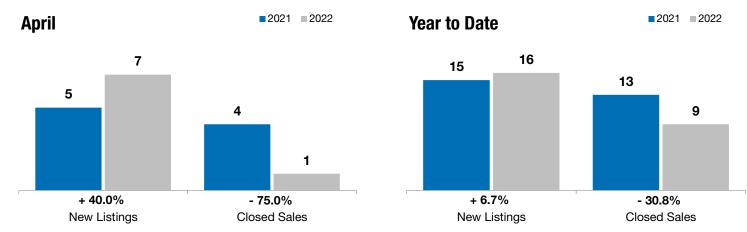
Change in **New Listings**

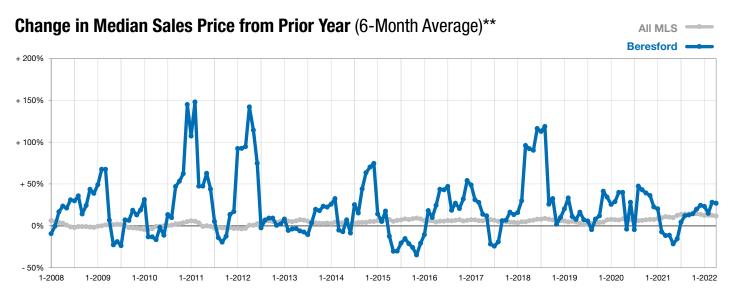
Change in Closed Sales

Change in Median Sales Price

| Union County, SD | Aprii | | | fear to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2021 | 2022 | +/- | 2021 | 2022 | +/- |
| New Listings | 5 | 7 | + 40.0% | 15 | 16 | + 6.7% |
| Closed Sales | 4 | 1 | - 75.0% | 13 | 9 | - 30.8% |
| Median Sales Price* | \$172,450 | \$228,000 | + 32.2% | \$202,000 | \$245,000 | + 21.3% |
| Average Sales Price* | \$160,825 | \$228,000 | + 41.8% | \$219,831 | \$246,322 | + 12.1% |
| Percent of Original List Price Received* | 99.4% | 100.0% | + 0.6% | 96.2% | 92.2% | - 4.1% |
| Average Days on Market Until Sale | 101 | 44 | - 56.5% | 96 | 98 | + 2.4% |
| Inventory of Homes for Sale | 16 | 9 | - 43.8% | | | |
| Months Supply of Inventory | 3.8 | 2.2 | - 43.8% | | | |

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.