Local Market Update - July 2022

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Canton

+ 57.1%

- 80.0%

+ 45.7%

Change in **New Listings**

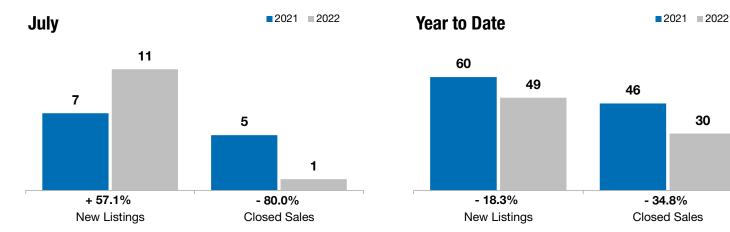
Change in **Closed Sales**

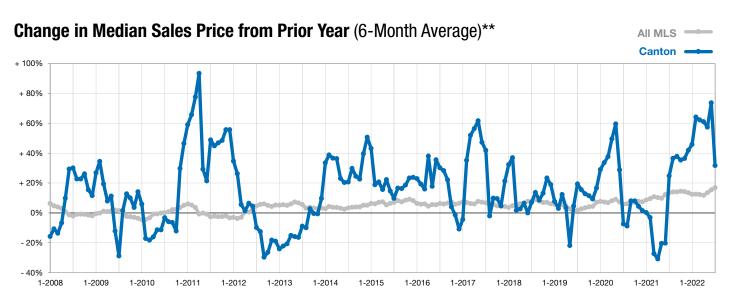
Change in **Median Sales Price**

30

Lincoln County, SD	July			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	7	11	+ 57.1%	60	49	- 18.3%
Closed Sales	5	1	- 80.0%	46	30	- 34.8%
Median Sales Price*	\$199,000	\$290,000	+ 45.7%	\$195,500	\$207,250	+ 6.0%
Average Sales Price*	\$211,600	\$290,000	+ 37.1%	\$228,837	\$243,378	+ 6.4%
Percent of Original List Price Received*	98.9%	82.9%	- 16.2%	100.8%	100.8%	- 0.0%
Average Days on Market Until Sale	96	53	- 45.0%	69	64	- 7.6%
Inventory of Homes for Sale	21	18	- 14.3%			
Months Supply of Inventory	3.2	3.0	- 6.1%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.