Local Market Update - July 2022

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Lennox

- 30.0%

- 20.0%

+ 30.6%

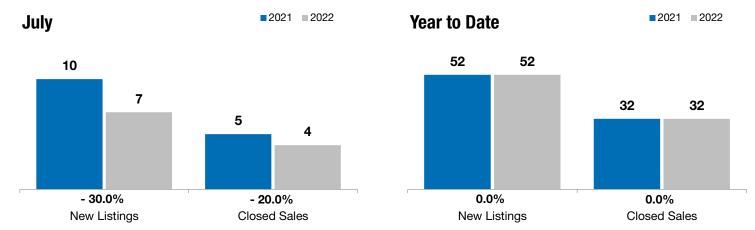
Change in **New Listings**

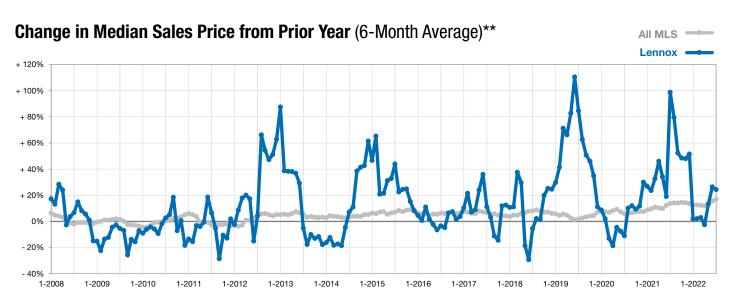
Change in Closed Sales

Change in Median Sales Price

Lincoln County, SD	July			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	10	7	- 30.0%	52	52	0.0%
Closed Sales	5	4	- 20.0%	32	32	0.0%
Median Sales Price*	\$260,000	\$339,500	+ 30.6%	\$198,950	\$225,001	+ 13.1%
Average Sales Price*	\$358,200	\$367,125	+ 2.5%	\$245,945	\$291,451	+ 18.5%
Percent of Original List Price Received*	105.6%	102.1%	- 3.3%	100.5%	102.6%	+ 2.0%
Average Days on Market Until Sale	59	75	+ 26.7%	59	58	- 2.2%
Inventory of Homes for Sale	20	19	- 5.0%			
Months Supply of Inventory	3.6	3.6	- 0.5%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.