Local Market Update – January 2023

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 76.5%

+ 22.2%

- 27.4%

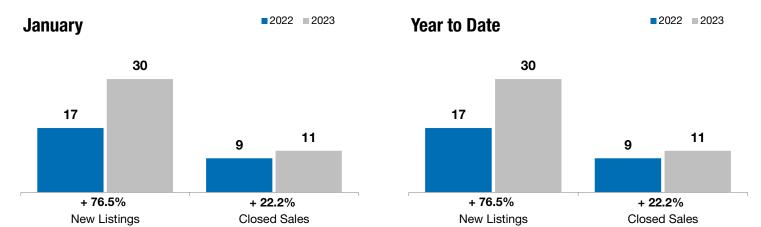
Change in **New Listings**

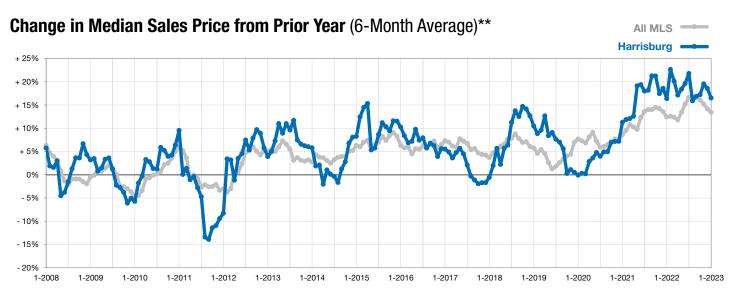
Change in Closed Sales

Change in Median Sales Price

Lincoln County, SD	January			rear to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	17	30	+ 76.5%	17	30	+ 76.5%
Closed Sales	9	11	+ 22.2%	9	11	+ 22.2%
Median Sales Price*	\$431,000	\$312,850	- 27.4%	\$431,000	\$312,850	- 27.4%
Average Sales Price*	\$423,589	\$318,305	- 24.9%	\$423,589	\$318,305	- 24.9%
Percent of Original List Price Received*	101.9%	99.4%	- 2.5%	101.9%	99.4%	- 2.5%
Average Days on Market Until Sale	100	71	- 28.6%	100	71	- 28.6%
Inventory of Homes for Sale	45	69	+ 53.3%			
Months Supply of Inventory	2.7	4.4	+ 64.7%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.