## Local Market Update – February 2023

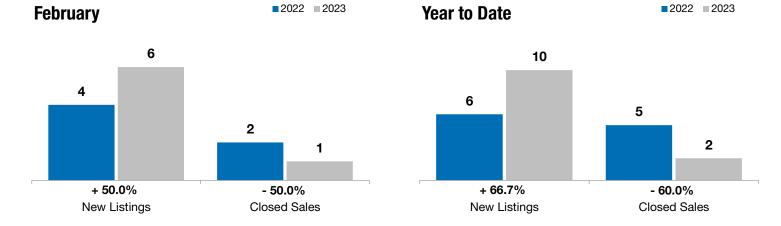
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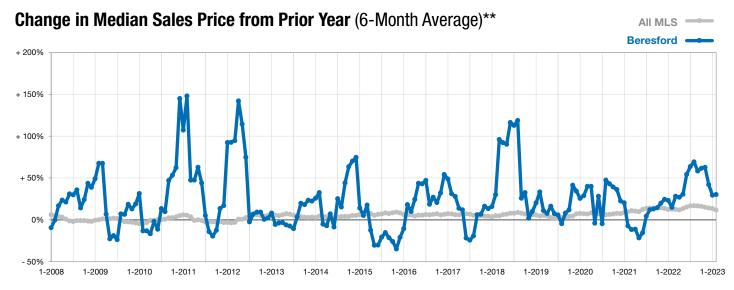


	+ 50.0%	- 50.0%	- 77.5%
Beresford	Change in	Change in	Change in
	<b>New Listings</b>	Closed Sales	<b>Median Sales Price</b>

Union County, SD	February			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	4	6	+ 50.0%	6	10	+ 66.7%
Closed Sales	2	1	- 50.0%	5	2	- 60.0%
Median Sales Price*	\$320,500	\$72,000	- 77.5%	\$255,000	\$165,450	- 35.1%
Average Sales Price*	\$320,500	\$72,000	- 77.5%	\$248,800	\$165,450	- 33.5%
Percent of Original List Price Received*	87.9%	84.8%	- 3.5%	84.3%	92.2%	+ 9.4%
Average Days on Market Until Sale	178	107	- 39.9%	130	114	- 12.7%
Inventory of Homes for Sale	7	15	+ 114.3%			
Months Supply of Inventory	1.7	4.1	+ 140.6%			

\* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.





\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.