Local Market Update – April 2023

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.

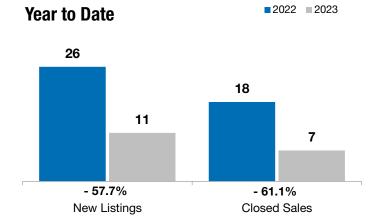


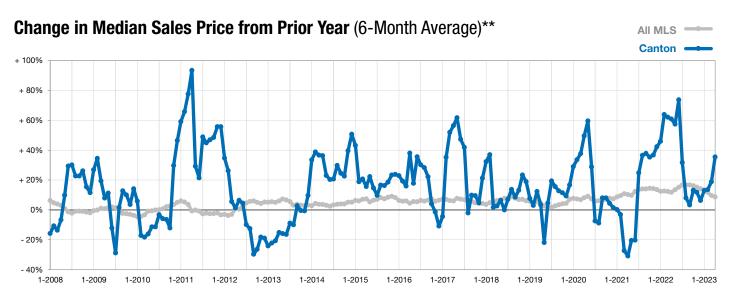
| | 0.0% | - 80.0% | - 39.1% |
|--------|---------------------|--------------|--------------------|
| Canton | Change in | Change in | Change in |
| | New Listings | Closed Sales | Median Sales Price |

| Lincoln County, SD | April | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | +/- |
| New Listings | 4 | 4 | 0.0% | 26 | 11 | - 57.7% |
| Closed Sales | 5 | 1 | - 80.0% | 18 | 7 | - 61.1% |
| Median Sales Price* | \$230,000 | \$140,000 | - 39.1% | \$195,000 | \$144,622 | - 25.8% |
| Average Sales Price* | \$229,800 | \$140,000 | - 39.1% | \$209,685 | \$383,628 | + 83.0% |
| Percent of Original List Price Received* | 103.7% | 100.0% | - 3.6% | 100.5% | 98.9% | - 1.6% |
| Average Days on Market Until Sale | 53 | 34 | - 36.1% | 63 | 90 | + 43.8% |
| Inventory of Homes for Sale | 13 | 9 | - 30.8% | | | |
| Months Supply of Inventory | 1.8 | 2.2 | + 21.5% | | | |

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.