## Local Market Update – May 2023

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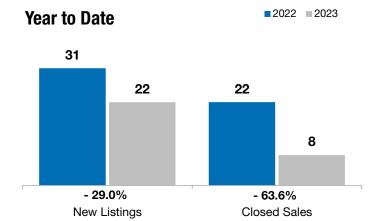
## + 100.0% - 100.0% - 100.0%

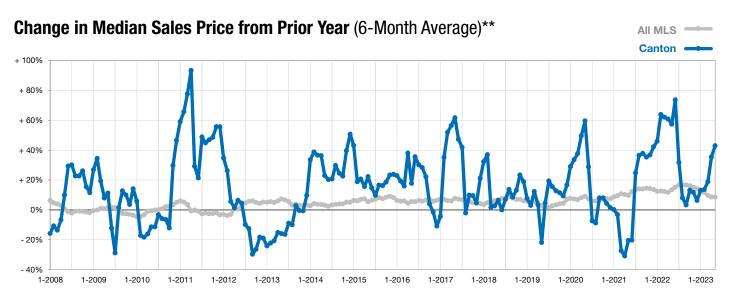
Conton	Change in	Change in	Change in	
Canton	New Listings	Closed Sales	Median Sales Price	

Lincoln County, SD		Мау			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -	
New Listings	5	10	+ 100.0%	31	22	- 29.0%	
Closed Sales	4	0	- 100.0%	22	8	- 63.6%	
Median Sales Price*	\$258,750	\$0	- 100.0%	\$207,250	\$184,811	- 10.8%	
Average Sales Price*	\$302,250	\$0	- 100.0%	\$226,515	\$363,800	+ 60.6%	
Percent of Original List Price Received*	108.0%	0.0%	- 100.0%	101.9%	<b>99.1</b> %	- 2.8%	
Average Days on Market Until Sale	44	0	- 100.0%	59	84	+ 42.5%	
Inventory of Homes for Sale	13	15	+ 15.4%				
Months Supply of Inventory	1.9	3.8	+ 98.9%				

\* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.