Local Market Update – May 2023

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

+ 60.0%

- 33.3%

- 3.2%

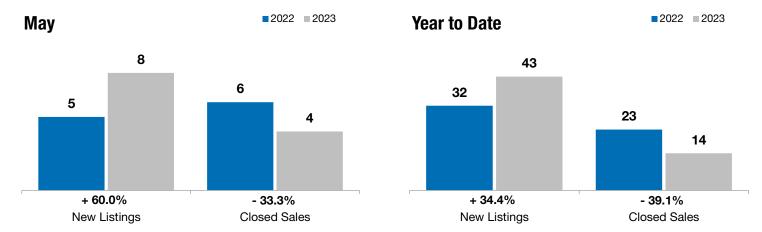
Change in **New Listings**

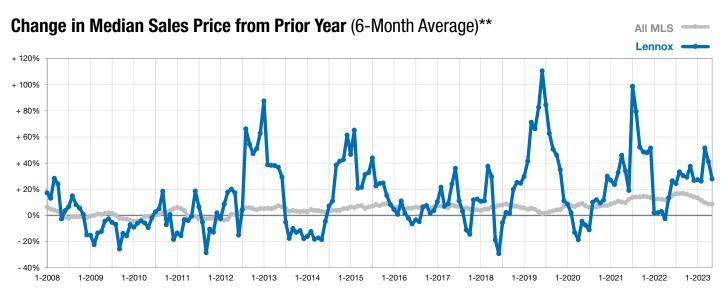
Change in Closed Sales

Change in Median Sales Price

Lincoln County, SD	мау			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	5	8	+ 60.0%	32	43	+ 34.4%
Closed Sales	6	4	- 33.3%	23	14	- 39.1%
Median Sales Price*	\$293,700	\$284,400	- 3.2%	\$225,000	\$264,400	+ 17.5%
Average Sales Price*	\$405,321	\$282,400	- 30.3%	\$295,149	\$332,657	+ 12.7%
Percent of Original List Price Received*	100.7%	99.3%	- 1.4%	101.5%	98.8%	- 2.7%
Average Days on Market Until Sale	63	95	+ 50.8%	58	79	+ 36.1%
Inventory of Homes for Sale	12	32	+ 166.7%			
Months Supply of Inventory	2.1	7.2	+ 247.2%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.