Local Market Update – June 2023

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.

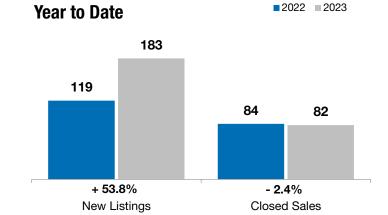


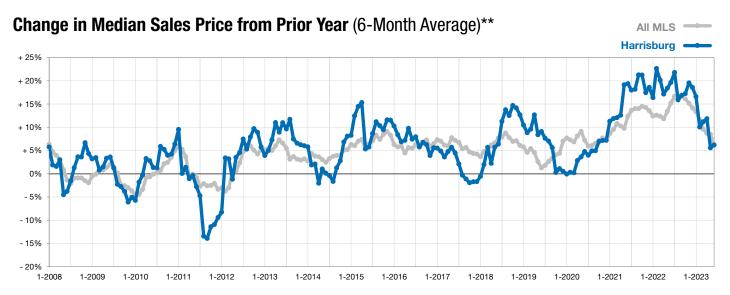
| | + 12.0% | - 7.7% | + 9.0% |
|------------|---------------------|--------------|--------------------|
| Harrisburg | Change in | Change in | Change in |
| | New Listings | Closed Sales | Median Sales Price |

| Lincoln County, SD | June | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|---------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | +/- |
| New Listings | 25 | 28 | + 12.0% | 119 | 183 | + 53.8% |
| Closed Sales | 26 | 24 | - 7.7% | 84 | 82 | - 2.4% |
| Median Sales Price* | \$335,000 | \$365,000 | + 9.0% | \$334,500 | \$353,000 | + 5.5% |
| Average Sales Price* | \$383,722 | \$376,742 | - 1.8% | \$364,360 | \$378,973 | + 4.0% |
| Percent of Original List Price Received* | 102.8% | 100.5% | - 2.2% | 102.9% | 99.9 % | - 2.9% |
| Average Days on Market Until Sale | 100 | 69 | - 30.7% | 99 | 71 | - 28.2% |
| Inventory of Homes for Sale | 55 | 83 | + 50.9% | | | |
| Months Supply of Inventory | 3.2 | 5.2 | + 63.6% | | | |

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.