## **Local Market Update – June 2023**

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Lennox

- 38.5%

+ 40.0%

+ 40.1%

Change in **New Listings** 

**Year to Date** 

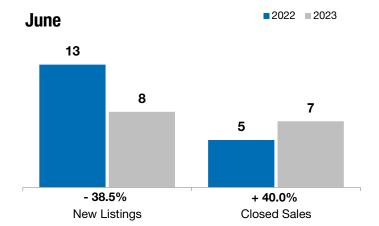
Change in **Closed Sales** 

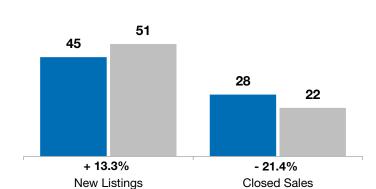
Change in **Median Sales Price** 

■2022 ■2023

Lincoln County, SD	June			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	13	8	- 38.5%	45	51	+ 13.3%
Closed Sales	5	7	+ 40.0%	28	22	- 21.4%
Median Sales Price*	\$225,001	\$315,300	+ 40.1%	\$225,001	\$276,000	+ 22.7%
Average Sales Price*	\$213,900	\$310,043	+ 44.9%	\$280,640	\$319,432	+ 13.8%
Percent of Original List Price Received*	107.7%	107.6%	- 0.0%	102.6%	101.7%	- 0.9%
Average Days on Market Until Sale	44	49	+ 11.8%	55	68	+ 23.5%
Inventory of Homes for Sale	22	31	+ 40.9%			
Months Supply of Inventory	4.3	6.4	+ 50.6%			

<sup>\*</sup> Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.