Local Market Update – July 2023

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



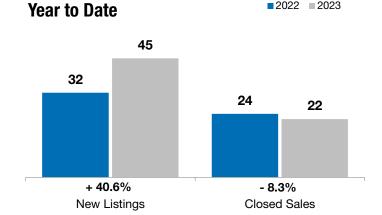
2022 2023

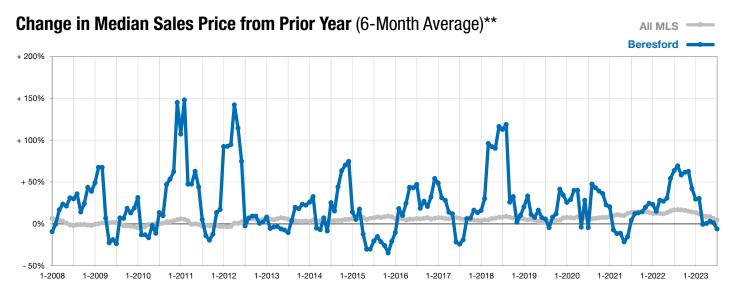
| | + 50.0% | 0.0% | - 33.6% |
|-----------|---------------------|--------------|---------------------------|
| Beresford | Change in | Change in | Change in |
| | New Listings | Closed Sales | Median Sales Price |

| Union County, SD | | July | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| | 2022 | 2023 | + / - | 2022 | 2023 | +/- | |
| New Listings | 4 | 6 | + 50.0% | 32 | 45 | + 40.6% | |
| Closed Sales | 3 | 3 | 0.0% | 24 | 22 | - 8.3% | |
| Median Sales Price* | \$342,000 | \$227,223 | - 33.6% | \$295,700 | \$276,950 | - 6.3% | |
| Average Sales Price* | \$298,967 | \$241,574 | - 19.2% | \$298,021 | \$280,412 | - 5.9% | |
| Percent of Original List Price Received* | 96.6% | 94.7% | - 1.9% | 96.0% | 97.7% | + 1.8% | |
| Average Days on Market Until Sale | 60 | 54 | - 9.9% | 75 | 72 | - 3.2% | |
| Inventory of Homes for Sale | 12 | 17 | + 41.7% | | | | |
| Months Supply of Inventory | 3.1 | 4.5 | + 42.2% | | | | |

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.