## Local Market Update – September 2023

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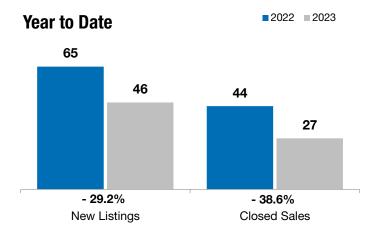


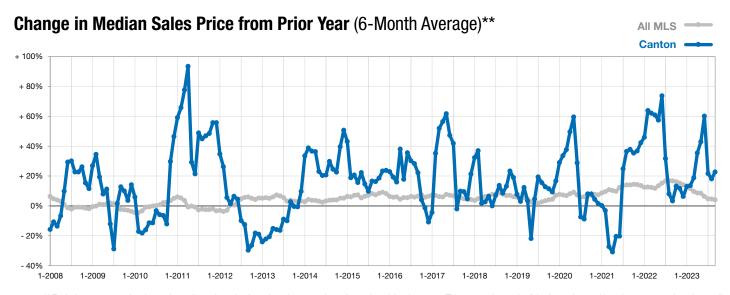
	- 40.0%	- 71.4%	- 25.6%
Conton	Change in	Change in	Change in
Canton	New Listings	Closed Sales	Median Sales Price

Lincoln County, SD	September		Year to Date			
	2022	2023	+ / -	2022	2023	+ / -
New Listings	10	6	- 40.0%	65	46	- 29.2%
Closed Sales	7	2	- 71.4%	44	27	- 38.6%
Median Sales Price*	\$225,000	\$167,450	- 25.6%	\$209,750	\$210,000	+ 0.1%
Average Sales Price*	\$261,129	\$167,450	- 35.9%	\$249,551	\$293,093	+ 17.4%
Percent of Original List Price Received*	101.0%	96.9%	- 4.1%	101.1%	98.9%	- 2.2%
Average Days on Market Until Sale	62	55	- 11.7%	64	79	+ 24.7%
Inventory of Homes for Sale	20	10	- 50.0%			
Months Supply of Inventory	3.4	2.6	- 23.9%			

\* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.