## Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



2022 2023

## + 200.0% + 100.0% - 34.0%

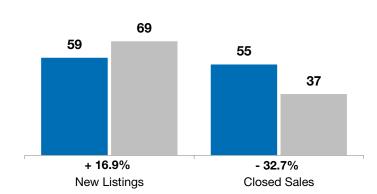
| <b>Dell Rapids</b> | Change in    | Change in    | Change in          |
|--------------------|--------------|--------------|--------------------|
|                    | New Listings | Closed Sales | Median Sales Price |

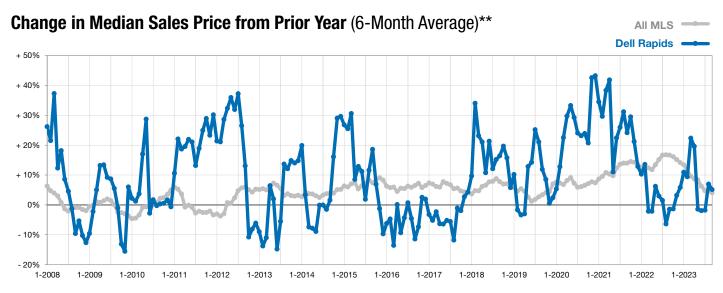
Year to Date

| Minnehaha County, SD                     | September |           |          | Year to Date |           |         |
|--|-----------|-----------|----------|--------------|-----------|---------|
|  | 2022      | 2023      | +/-      | 2022         | 2023      | + / -   |
| New Listings                             | 2         | 6         | + 200.0% | 59           | 69        | + 16.9% |
| Closed Sales                             | 2         | 4         | + 100.0% | 55           | 37        | - 32.7% |
| Median Sales Price*                      | \$464,950 | \$307,000 | - 34.0%  | \$280,000    | \$287,500 | + 2.7%  |
| Average Sales Price*                     | \$464,950 | \$374,250 | - 19.5%  | \$325,015    | \$330,924 | + 1.8%  |
| Percent of Original List Price Received* | 100.1%    | 97.8%     | - 2.3%   | 100.4%       | 98.3%     | - 2.1%  |
| Average Days on Market Until Sale        | 46        | 67        | + 46.2%  | 67           | 67        | + 0.3%  |
| Inventory of Homes for Sale              | 7         | 19        | + 171.4% |              |           |         |
| Months Supply of Inventory               | 1.2       | 4.3       | + 265.6% |              |           |         |

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.