Local Market Update – October 2023

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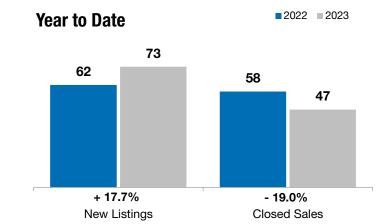


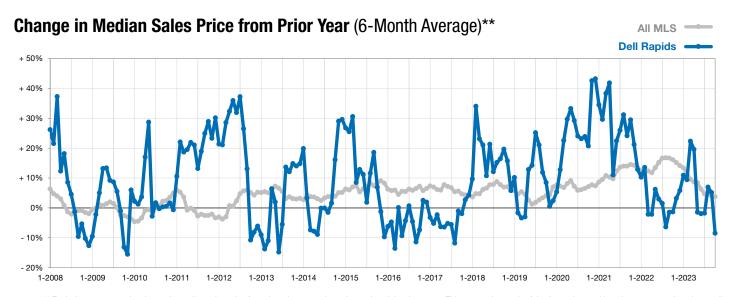
	+ 33.3%	+ 200.0%	+ 15.9%
Dell Rapids	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Minnehaha County, SD	October			Year to Date		
	2022	2023	+/-	2022	2023	+ / -
New Listings	3	4	+ 33.3%	62	73	+ 17.7%
Closed Sales	3	9	+ 200.0%	58	47	- 19.0%
Median Sales Price*	\$289,900	\$336,000	+ 15.9%	\$280,950	\$292,500	+ 4.1%
Average Sales Price*	\$273,300	\$392,922	+ 43.8%	\$322,340	\$340,729	+ 5.7%
Percent of Original List Price Received*	95.1%	97.8%	+ 2.9%	100.1%	98.3%	- 1.8%
Average Days on Market Until Sale	51	60	+ 17.9%	66	66	- 0.2%
Inventory of Homes for Sale	7	13	+ 85.7%			
Months Supply of Inventory	1.3	2.7	+ 112.0%			

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.