Local Market Update – October 2023

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

- 27.5%

0.0%

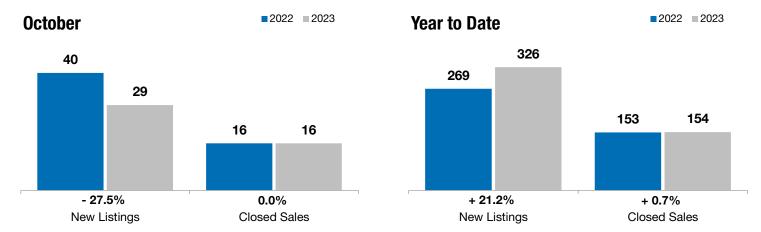
- 0.7%

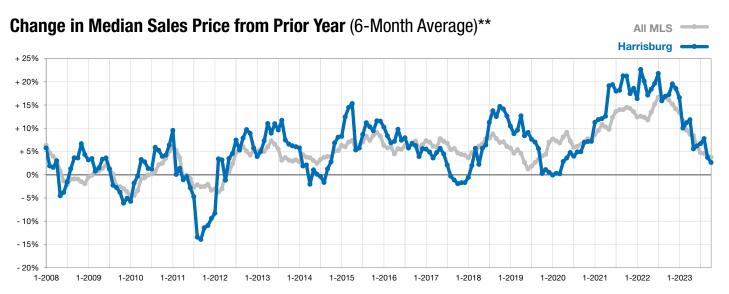
Change in New Listings Change in Closed Sales

Change in Median Sales Price

Lincoln County, SD	•	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-	
New Listings	40	29	- 27.5%	269	326	+ 21.2%	
Closed Sales	16	16	0.0%	153	154	+ 0.7%	
Median Sales Price*	\$360,000	\$357,500	- 0.7%	\$340,000	\$350,500	+ 3.1%	
Average Sales Price*	\$483,294	\$413,250	- 14.5%	\$383,834	\$382,375	- 0.4%	
Percent of Original List Price Received*	101.1%	99.1%	- 2.0%	102.7%	99.8%	- 2.8%	
Average Days on Market Until Sale	84	83	- 0.3%	86	73	- 14.8%	
Inventory of Homes for Sale	96	86	- 10.4%				
Months Supply of Inventory	6.0	5.2	- 14.4%				

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.