## Local Market Update – November 2023

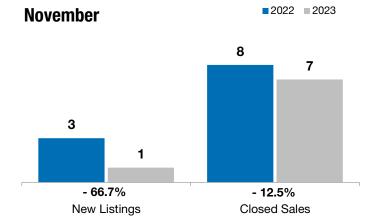
A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.

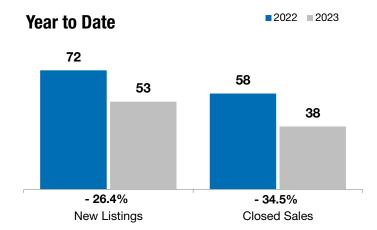


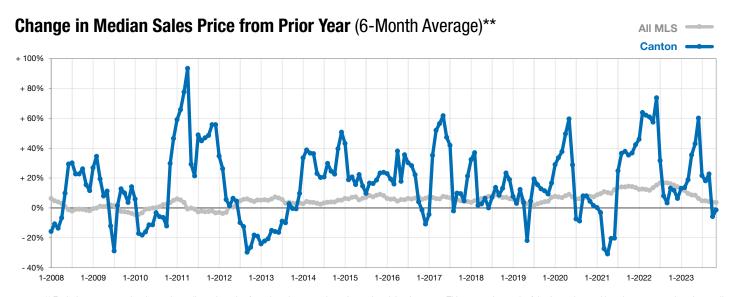
|        | - 66.7%             | - 12.5%      | + 19.3%            |
|--------|---------------------|--------------|--------------------|
| Canton | Change in           | Change in    | Change in          |
|        | <b>New Listings</b> | Closed Sales | Median Sales Price |

| Lincoln County, SD                       | November  |           |         | Year to Date |               |         |
|--|-----------|-----------|---------|--------------|---------------|---------|
|  | 2022      | 2023      | + / -   | 2022         | 2023          | +/-     |
| New Listings                             | 3         | 1         | - 66.7% | 72           | 53            | - 26.4% |
| Closed Sales                             | 8         | 7         | - 12.5% | 58           | 38            | - 34.5% |
| Median Sales Price*                      | \$247,200 | \$295,000 | + 19.3% | \$209,750    | \$237,250     | + 13.1% |
| Average Sales Price*                     | \$321,425 | \$323,714 | + 0.7%  | \$266,268    | \$290,316     | + 9.0%  |
| Percent of Original List Price Received* | 98.9%     | 98.6%     | - 0.2%  | 100.6%       | <b>98.1</b> % | - 2.5%  |
| Average Days on Market Until Sale        | 60        | 58        | - 3.8%  | 62           | 74            | + 19.4% |
| Inventory of Homes for Sale              | 11        | 5         | - 54.5% |              |               |         |
| Months Supply of Inventory               | 1.9       | 1.4       | - 24.2% |              |               |         |

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.