Local Market Update – November 2023

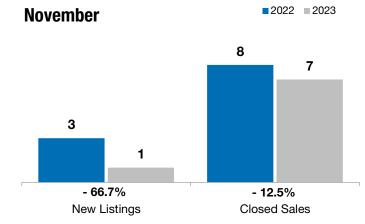
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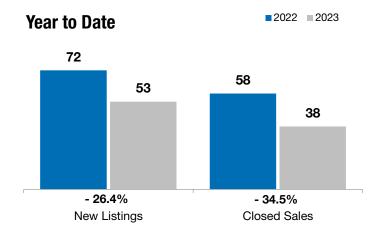


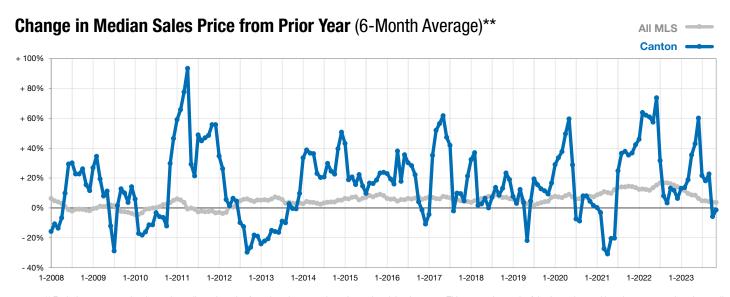
	- 66.7%	- 12.5%	+ 19.3%
Canton	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Lincoln County, SD	November			Year to Date		
	2022	2023	+ / -	2022	2023	+/-
New Listings	3	1	- 66.7%	72	53	- 26.4%
Closed Sales	8	7	- 12.5%	58	38	- 34.5%
Median Sales Price*	\$247,200	\$295,000	+ 19.3%	\$209,750	\$237,250	+ 13.1%
Average Sales Price*	\$321,425	\$323,714	+ 0.7%	\$266,268	\$290,316	+ 9.0%
Percent of Original List Price Received*	98.9%	98.6%	- 0.2%	100.6%	98.1 %	- 2.5%
Average Days on Market Until Sale	60	58	- 3.8%	62	74	+ 19.4%
Inventory of Homes for Sale	11	5	- 54.5%			
Months Supply of Inventory	1.9	1.4	- 24.2%			

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.