Local Market Update – December 2023

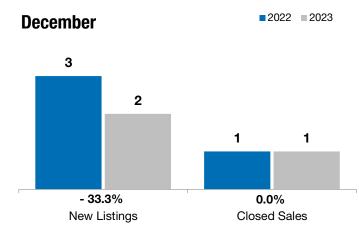
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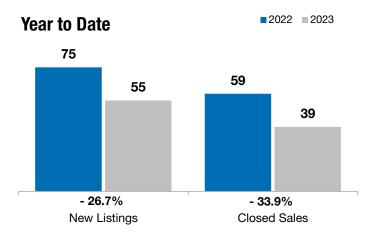


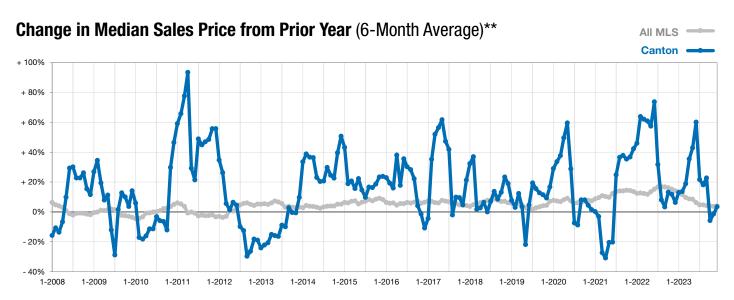
	- 33.3%	0.0%	- 51.2%
Canton	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Lincoln County, SD	December		Year to Date			
	2022	2023	+ / -	2022	2023	+/-
New Listings	3	2	- 33.3%	75	55	- 26.7%
Closed Sales	1	1	0.0%	59	39	- 33.9%
Median Sales Price*	\$215,000	\$105,000	- 51.2%	\$210,000	\$234,500	+ 11.7%
Average Sales Price*	\$215,000	\$105,000	- 51.2%	\$265,399	\$285,564	+ 7.6%
Percent of Original List Price Received*	98.2%	77.8%	- 20.8%	100.6%	97.6%	- 3.0%
Average Days on Market Until Sale	71	71	0.0%	62	74	+ 19.0%
Inventory of Homes for Sale	12	5	- 58.3%			
Months Supply of Inventory	2.4	1.5	- 40.0%			

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.