Local Market Update - March 2024

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

+ 33.3%

- 33.3%

- 52.9%

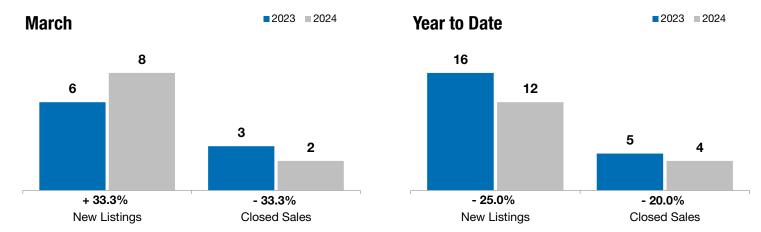
Change in **New Listings**

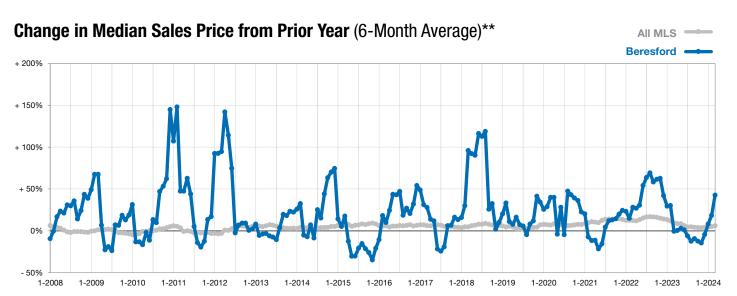
Change in Closed Sales

Change in Median Sales Price

Union County, SD	March			Year to Date		
	2023	2024	+/-	2023	2024	+/-
New Listings	6	8	+ 33.3%	16	12	- 25.0%
Closed Sales	3	2	- 33.3%	5	4	- 20.0%
Median Sales Price*	\$297,000	\$140,000	- 52.9%	\$258,900	\$212,000	- 18.1%
Average Sales Price*	\$358,000	\$140,000	- 60.9%	\$280,980	\$207,250	- 26.2%
Percent of Original List Price Received*	101.4%	77.8%	- 23.3%	97.7%	89.1%	- 8.9%
Average Days on Market Until Sale	34	82	+ 139.7%	66	66	+ 0.3%
Inventory of Homes for Sale	17	12	- 29.4%			
Months Supply of Inventory	4.9	3.5	- 28.6%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.