## Local Market Update – July 2024

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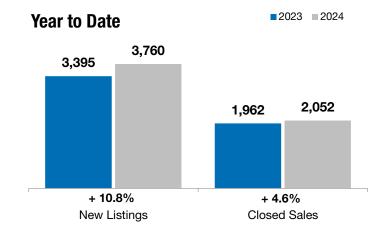
## Sioux Falls Metro Statistics Area

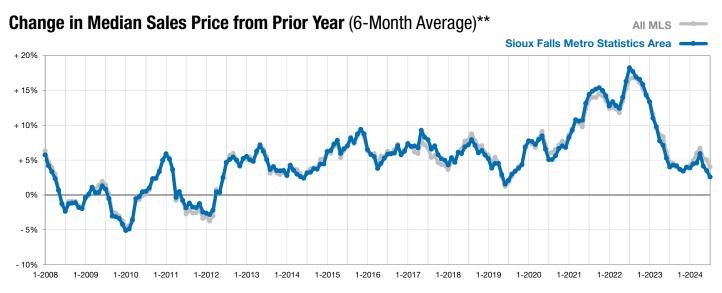
| + 5.9%                           | - 14.3%                   | + 2.7%                          |
|----------------------------------|---------------------------|---------------------------------|
| Change in<br><b>New Listings</b> | Change in<br>Closed Sales | Change in<br>Median Sales Price |
|                                  |                           |                                 |

| Lincoln and Minnehaha Counties, SD       | July      |           |         | Year to Date |               |         |
|--|-----------|-----------|---------|--------------|---------------|---------|
|  | 2023      | 2024      | + / -   | 2023         | 2024          | +/-     |
| New Listings                             | 541       | 573       | + 5.9%  | 3,395        | 3,760         | + 10.8% |
| Closed Sales                             | 385       | 330       | - 14.3% | 1,962        | 2,052         | + 4.6%  |
| Median Sales Price*                      | \$336,000 | \$345,000 | + 2.7%  | \$320,000    | \$330,000     | + 3.1%  |
| Average Sales Price*                     | \$387,689 | \$385,070 | - 0.7%  | \$364,821    | \$378,186     | + 3.7%  |
| Percent of Original List Price Received* | 99.8%     | 99.8%     | + 0.1%  | 99.8%        | <b>99.2</b> % | - 0.7%  |
| Average Days on Market Until Sale        | 75        | 76        | + 1.7%  | 76           | 81            | + 7.0%  |
| Inventory of Homes for Sale              | 1,379     | 1,282     | - 7.0%  |              |               |         |
| Months Supply of Inventory               | 4.7       | 4.1       | - 12.7% |              |               |         |

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.