Local Market Update - September 2024

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Madison

Inventory of Homes for Sale

Months Supply of Inventory

- 31.3%

+ 250.0%

- 18.0%

Change in **New Listings**

September

32

Year to Date

Change in **Closed Sales**

- 22.0%

- 26.2%

Change in **Median Sales Price**

■2023 ■2024

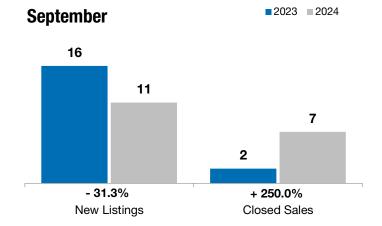
Year to Date

Lake County, SD	September			rear to Date		
	2023	2024	+/-	2023	2024	+/-
New Listings	16	11	- 31.3%	116	117	+ 0.9%
Closed Sales	2	7	+ 250.0%	68	80	+ 17.6%
Median Sales Price*	\$204,950	\$168,000	- 18.0%	\$227,200	\$295,400	+ 30.0%
Average Sales Price*	\$204,950	\$237,129	+ 15.7%	\$241,775	\$327,681	+ 35.5%
Percent of Original List Price Received*	79.4%	96.3%	+ 21.2%	98.2%	98.2%	+ 0.0%
Average Days on Market Until Sale	70	87	+ 25.8%	76	87	+ 14.7%

41

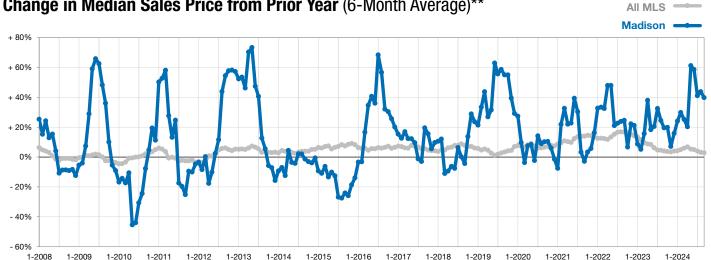
4.8

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.