## Local Market Update – November 2024

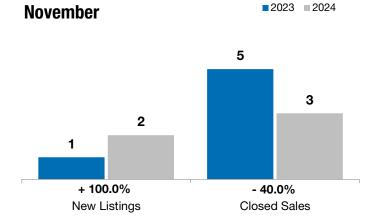
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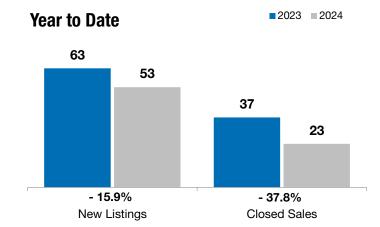


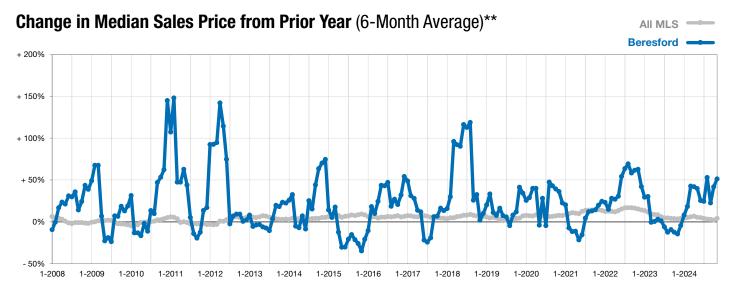
	+ 100.0%	- 40.0%	- 4.0%
Beresford	Change in	Change in	Change in
	<b>New Listings</b>	Closed Sales	Median Sales Price

Union County, SD	November			Year to Date		
	2023	2024	+/-	2023	2024	+ / -
New Listings	1	2	+ 100.0%	63	53	- 15.9%
Closed Sales	5	3	- 40.0%	37	23	- 37.8%
Median Sales Price*	\$250,000	\$239,900	- 4.0%	\$254,800	\$301,500	+ 18.3%
Average Sales Price*	\$254,000	\$283,300	+ 11.5%	\$260,041	\$313,822	+ 20.7%
Percent of Original List Price Received*	101.1%	99.1%	- 2.0%	98.3%	93.9%	- 4.5%
Average Days on Market Until Sale	75	95	+ 25.9%	69	80	+ 16.4%
Inventory of Homes for Sale	10	16	+ 60.0%			
Months Supply of Inventory	3.0	7.1	+ 137.0%			

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.